

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in May 2019 for the Month of April 2019

Monthly Activity:	Collected in This Month 2019	Collected in This Month 2018	Month Variance	% Change
Motels	\$153,318.42	\$121,577.15	\$31,741.27	26.11%
Delinquent Motel Payments	\$4,159.49	\$2,016.53	\$2,142.96	106.27%
Property Management VHR	\$74,462.97	\$73,823.77	\$639.20	0.87%
Individual Property Owners (VHR)	\$7,059.40	\$9,775.52	(\$2,716.12)	-27.78%
Shared VHRs	\$290.83	\$0.00	\$290.83	100.00%
Campground	\$3,321.49	\$5,072.38	(\$1,750.89)	-34.52%
Promotion 2%	\$80,870.86	\$70,755.12	\$10,115.74	14.30%
TOT Totals	\$323,483.46	\$283,020.47	\$40,462.99	14.30%
Total General Fund TOT	\$323,483.46	\$283,020.47	\$40,462.99	14.30%
City Redevelopment TOT	\$80,870.86	\$70,755.12	\$10,115.74	14.30%
Redevelopment Area TOT	\$394,559.26	\$336,366.70	\$58,192.56	17.30%
Total General Fund Monthly Collections	\$798,913.58	\$690,142.29	\$108,771.29	15.76%
Restricted Measure P TOT 2%	\$147,087.95	\$126,875.37	\$20,212.58	15.93%

Fiscal Year-to-Date:	2018/19	2017/18	Fiscal Year Variance	% Change
Motels	\$1,453,882.72	\$1,216,233.68	\$237,649.04	19.54%
Delinquent Motel Payments	\$29,471.91	\$19,274.18	\$10,197.73	52.91%
Property Management VHR	\$1,139,177.03	\$1,064,413.07	\$74,763.96	7.02%
Individual Property Owners	\$534,139.52	\$506,108.33	\$28,031.19	5.54%
Shared VHRs	\$14,596.27	\$5,680.11	\$8,916.16	156.97%
Campground	\$17,257.11	\$19,690.59	(\$2,433.48)	-12.36%
Promotion 2%	\$1,063,366.89	\$943,800.01	\$119,566.88	12.67%
TOT Totals	\$4,251,891.45	\$3,775,199.97	\$476,691.48	12.63%
Total General Fund TOT	\$4,251,891.45	\$3,775,199.97	\$476,691.48	12.63%
City Redevelopment TOT	\$1,063,366.89	\$943,800.01	\$119,566.88	12.67%
Redevelopment Area TOT	\$3,606,823.59	\$3,300,779.54	\$306,044.05	9.27%
Total to Date General Fund Collections	\$8,922,081.93	\$8,019,779.52	\$902,302.41	11.25%
Motel and VHR TOT Audit Collections	\$117,013.61	\$43,608.96		
Total TOT Collections	\$9,039,095.54	\$8,063,388.48		
Restricted Measure P TOT 2%	\$1,685,293.29	\$1,509,733.09	\$175,560.20	11.63%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of April 2019

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	<b>2019</b>	\$4,569,207	\$4,440,914	104490	33743	32%	\$135
	<b>2018</b>	\$3,845,125	\$3,648,407	104490	30258	29%	\$127
	<b>Variance</b>	\$724,082	\$792,507	0	3485	3%	\$8
<b>Zone 2</b>	<b>2019</b>	\$741,314	\$649,875	34200	7375	22%	\$101
	<b>2018</b>	\$567,027	\$536,397	33840	6358	19%	\$89
	<b>Variance</b>	\$174,287	\$113,478	360	1017	3%	\$12
<b>Zone 3</b>	<b>2019</b>	\$407,443	\$381,258	15960	3551	22%	\$115
	<b>2018</b>	\$330,420	\$303,775	15960	2945	18%	\$112
	<b>Variance</b>	\$77,023	\$77,483	0	606	4%	\$3
<b>Zone 4</b>	<b>2019</b>	\$190,707	\$87,775	11610	1781	15%	\$107
	<b>2018</b>	\$144,408	\$51,682	11610	1168	10%	\$124
	<b>Variance</b>	\$46,299	\$36,093	0	613	5%	(\$17)
<b>Zone 5</b>	<b>2019</b>	\$87,421	\$57,339	6090	570	9%	\$153
	<b>2018</b>	\$103,957	\$55,378	6540	586	9%	\$177
	<b>Variance</b>	(\$16,536)	\$1,961	(450)	(16)	0%	(\$24)
<b>Total All Zones</b>	<b>2019</b>	\$5,996,092	\$5,617,161	172350	47020	27%	\$128
	<b>2018</b>	\$4,990,937	\$4,595,639	172440	41315	24%	\$121
	<b>Variance</b>	\$1,005,155	\$1,021,522	(90)	5705	3%	\$7

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
<b>2019</b>	\$1,392,876	26730	4945	18%	\$281.67
<b>2018</b>	\$1,335,452	28740	4456	16%	\$299.70
<b>Variance</b>	\$57,424	(2010)	489	2%	(\$18.03)

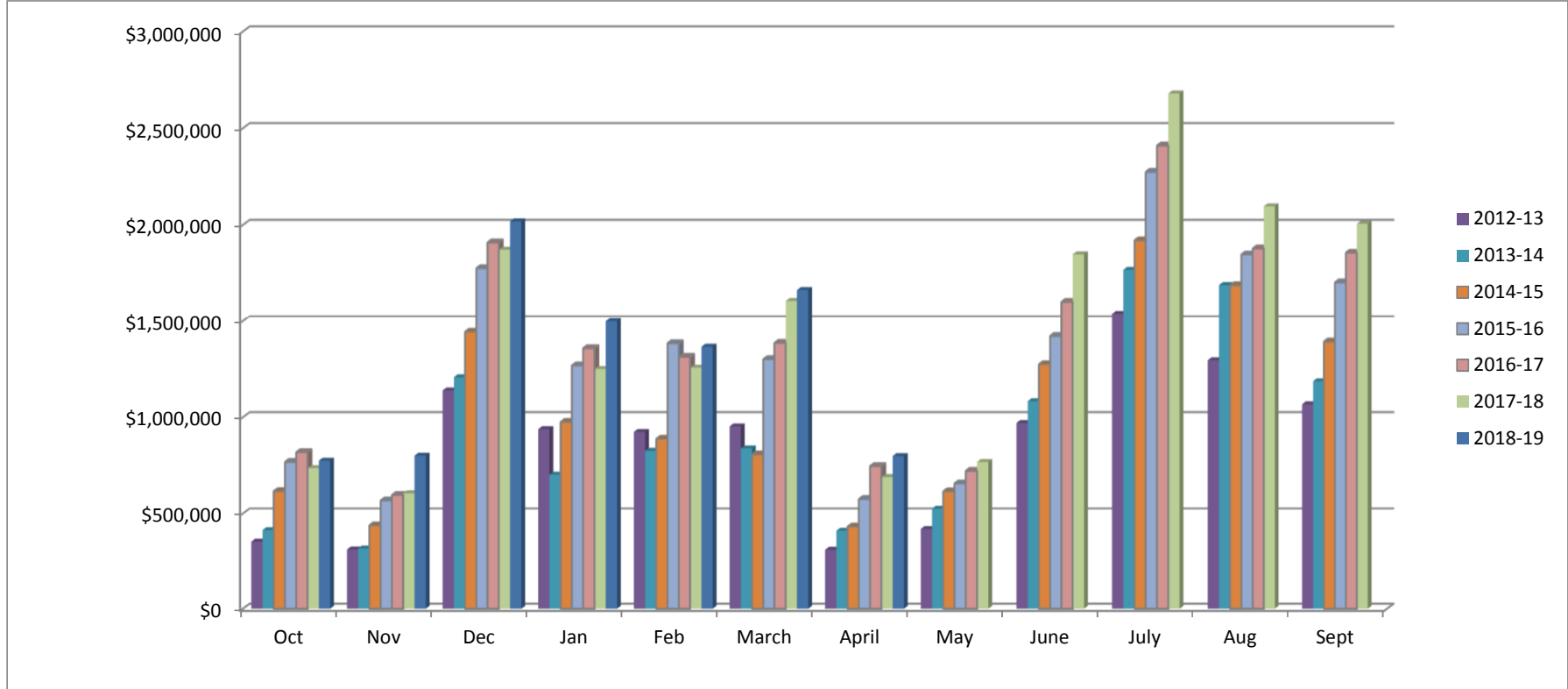
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of April 2019

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
<b>Units 1-15</b>	2019	\$257,740	\$147,439	9030	1690	19%	\$153
	2018	\$232,025	\$134,599	9840	1273	13%	\$182
	<b>Variance</b>	\$25,715	\$12,840	(810)	417	6%	(\$29)
<b>Units 16-30</b>	2019	\$463,291	\$240,916	24900	2770	11%	\$167
	2018	\$378,078	\$169,780	24180	2080	9%	\$182
	<b>Variance</b>	\$85,213	\$71,136	720	690	2%	(\$15)
<b>Units 31-50</b>	2019	\$306,714	\$288,239	16680	3155	19%	\$97
	2018	\$302,090	\$275,516	16680	3037	18%	\$99
	<b>Variance</b>	\$4,624	\$12,723	0	118	1%	(\$2)
<b>Units 51-75</b>	2019	\$652,213	\$652,213	25560	8093	32%	\$81
	2018	\$562,413	\$562,413	25560	7485	29%	\$75
	<b>Variance</b>	\$89,800	\$89,800	0	608	3%	\$6
<b>Units 76-125</b>	2019	\$1,033,512	\$1,010,312	24270	8200	34%	\$126
	2018	\$901,299	\$838,299	24270	7069	29%	\$128
	<b>Variance</b>	\$132,213	\$172,013	0	1131	5%	(\$2)
<b>Units 126+</b>	2019	\$3,282,622	\$3,278,042	71910	23112	32%	\$142
	2018	\$2,615,032	\$2,615,032	71910	20371	28%	\$128
	<b>Variance</b>	\$667,590	\$663,010	0	2741	4%	\$14
<b>Total All Unit Sizes</b>	2019	\$5,996,092	\$5,617,161	172350	47020	27%	\$128
	2018	\$4,990,937	\$4,595,639	172440	41315	24%	\$121
	<b>Variance</b>	\$1,005,155	\$1,021,522	(90)	5705	3%	\$7

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914						\$8,922,082



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020						369,210

