

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in June 2019 for the Month of May 2019

Monthly Activity:	Collected in This Month 2019	Collected in This Month 2018	Month Variance	% Change
Motels	\$152,943.76	\$157,742.68	(\$4,798.92)	-3.04%
Delinquent Motel Payments	\$893.06	\$2,219.89	(\$1,326.83)	-59.77%
Property Management VHR	\$81,463.68	\$82,960.43	(\$1,496.75)	-1.80%
Individual Property Owners (VHR)	\$10,453.27	\$11,018.98	(\$565.71)	-5.13%
Shared VHRs	\$672.34	\$0.00	\$672.34	100.00%
Campground	\$3,798.11	\$4,645.96	(\$847.85)	-18.25%
Promotion 2%	\$83,408.08	\$86,195.98	(\$2,787.90)	-3.23%
TOT Totals	\$333,632.30	\$344,783.92	(\$11,151.62)	-3.23%
Total General Fund TOT	\$333,632.30	\$344,783.92	(\$11,151.62)	-3.23%
City Redevelopment TOT	\$83,408.08	\$86,195.98	(\$2,787.90)	-3.23%
Redevelopment Area TOT	\$327,315.54	\$336,955.88	(\$9,640.34)	-2.86%
Total General Fund Monthly Collections	\$744,355.92	\$767,935.78	(\$23,579.86)	-3.07%
Restricted Measure P TOT 2%	\$139,805.04	\$145,410.00	(\$5,604.96)	-3.85%

Fiscal Year-to-Date:	2018/19	2017/18	Fiscal Year Variance	% Change
Motels	\$1,606,826.48	\$1,373,976.36	\$232,850.12	16.95%
Delinquent Motel Payments	\$30,364.97	\$21,494.07	\$8,870.90	41.27%
Property Management VHR	\$1,220,640.71	\$1,147,373.50	\$73,267.21	6.39%
Individual Property Owners	\$544,592.79	\$517,127.31	\$27,465.48	5.31%
Shared VHRs	\$15,268.61	\$5,680.11	\$9,588.50	168.81%
Campground	\$21,055.22	\$24,336.55	(\$3,281.33)	-13.48%
Promotion 2%	\$1,146,774.97	\$1,029,995.99	\$116,778.98	11.34%
TOT Totals	\$4,585,523.75	\$4,119,983.89	\$465,539.86	11.30%
Total General Fund TOT	\$4,585,523.75	\$4,119,983.89	\$465,539.86	11.30%
City Redevelopment TOT	\$1,146,774.97	\$1,029,995.99	\$116,778.98	11.34%
Redevelopment Area TOT	\$3,934,139.13	\$3,637,735.42	\$296,403.71	8.15%
Total to Date General Fund Collections	\$9,666,437.85	\$8,787,715.30	\$878,722.55	10.00%
Motel and VHR TOT Audit Collections	\$117,713.61	\$71,456.13		
Total TOT Collections	\$9,784,151.46	\$8,859,171.43		
Restricted Measure P TOT 2%	\$1,825,098.33	\$1,655,143.09	\$169,955.24	10.27%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

City of South Lake Tahoe

Room Rentals By Zone Month of May 2019

		<i>Receipts</i>	<i>Taxable Rents</i>				<i>Average</i>
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2019	\$3,905,383	\$3,768,240	107973	27472	25%	\$142
	2018	\$4,094,609	\$3,983,942	109151	31330	29%	\$131
	Variance	(\$189,226)	(\$215,702)	(1178)	(3858)	-4%	\$11
Zone 2	2019	\$828,658	\$712,252	35340	7346	21%	\$113
	2018	\$848,515	\$802,153	34968	8038	23%	\$106
	Variance	(\$19,857)	(\$89,901)	372	(692)	-2%	\$7
Zone 3	2019	\$547,498	\$519,138	16492	4207	26%	\$130
	2018	\$562,529	\$535,836	16492	3711	23%	\$152
	Variance	(\$15,031)	(\$16,698)	0	496	3%	(\$22)
Zone 4	2019	\$211,740	\$107,961	11997	2018	17%	\$105
	2018	\$196,831	\$110,292	11997	2021	17%	\$97
	Variance	\$14,909	(\$2,331)	0	(3)	0%	\$8
Zone 5	2019	\$95,021	\$57,898	6293	615	10%	\$155
	2018	\$122,021	\$79,336	6758	732	11%	\$167
	Variance	(\$27,000)	(\$21,438)	(465)	(117)	-1%	(\$12)
Total All Zones	2019	\$5,588,300	\$5,165,489	178095	41658	23%	\$134
	2018	\$5,824,505	\$5,511,559	179366	45832	26%	\$127
	Variance	(\$236,205)	(\$346,070)	(1271)	(4174)	-3%	\$7

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				<i>Average</i>
	Net Rentals Reported				
2019	\$1,450,329	27528	4886	18%	\$296.83
2018	\$1,458,127	29543	4638	16%	\$314.39
Variance	(\$7,798)	(2015)	248	2%	(\$17.56)

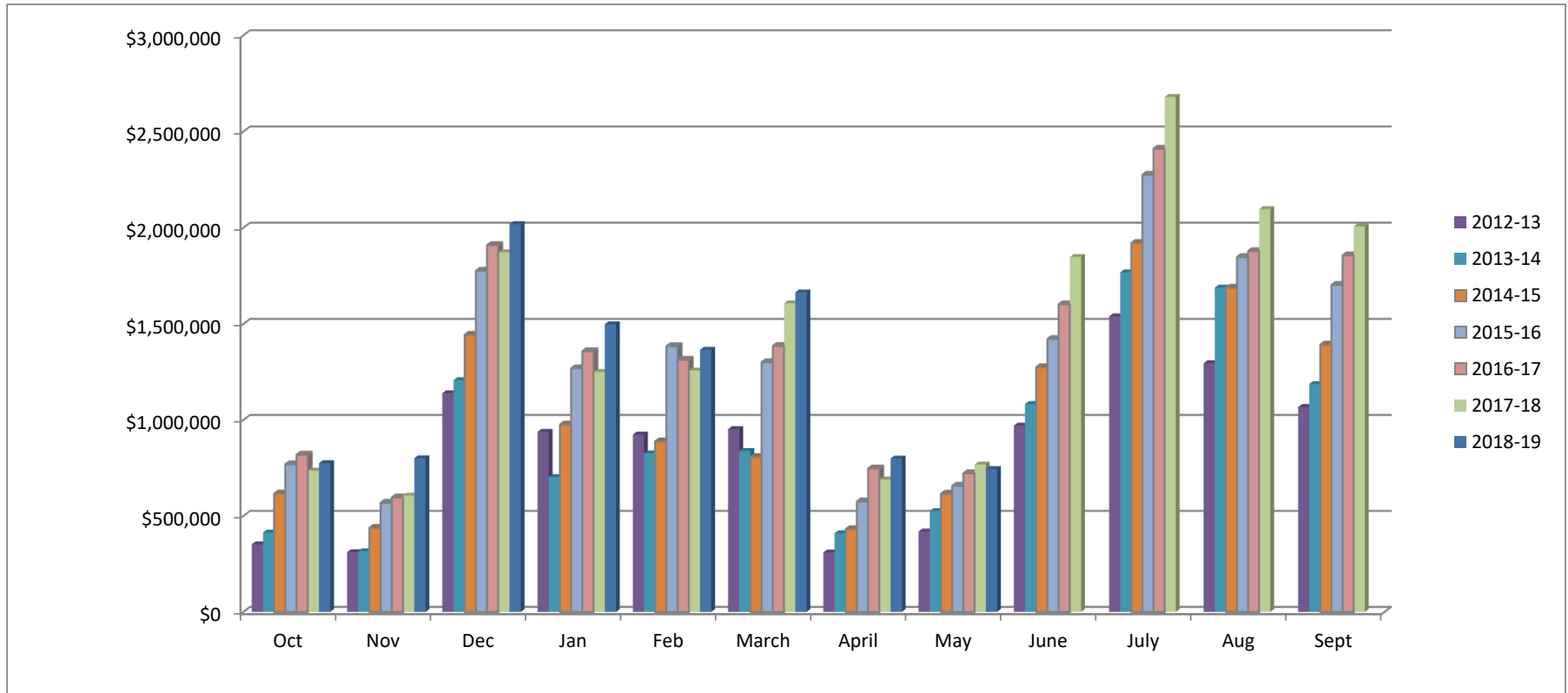
City of South Lake Tahoe

Room Rentals By Unit Size Month of May 2019

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2019	\$287,004	\$160,766	9331	1669	18%	\$172
	2018	\$304,823	\$203,033	10168	1589	16%	\$192
	Variance	(\$17,819)	(\$42,267)	(837)	80	2%	(\$20)
Units 16-30	2019	\$486,772	\$239,574	25730	2551	10%	\$191
	2018	\$447,663	\$252,307	24986	2733	11%	\$164
	Variance	\$39,109	(\$12,733)	744	(182)	-1%	\$27
Units 31-50	2019	\$359,201	\$349,106	17236	3349	19%	\$107
	2018	\$366,466	\$356,941	18414	3600	20%	\$102
	Variance	(\$7,265)	(\$7,835)	(1178)	(251)	-1%	\$5
Units 51-75	2019	\$685,550	\$685,550	26412	7397	28%	\$93
	2018	\$764,951	\$764,951	26412	8807	33%	\$87
	Variance	(\$79,401)	(\$79,401)	0	(1410)	-5%	\$6
Units 76-125	2019	\$1,095,034	\$1,065,334	25079	7588	30%	\$144
	2018	\$1,135,564	\$1,135,564	25079	8004	32%	\$142
	Variance	(\$40,530)	(\$70,230)	0	(416)	-2%	\$2
Units 126+	2019	\$2,674,739	\$2,665,159	74307	19104	26%	\$140
	2018	\$2,805,040	\$2,798,765	74307	21099	28%	\$133
	Variance	(\$130,301)	(\$133,606)	0	(1995)	-2%	\$7
Total All Unit Sizes	2019	\$5,588,300	\$5,165,489	178095	41658	23%	\$134
	2018	\$5,824,505	\$5,511,559	179366	45832	26%	\$127
	Variance	(\$236,205)	(\$346,070)	(1271)	(4174)	-3%	\$7

**City of South Lake Tahoe
TOT Collected
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356					\$9,666,438



City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658					410,868

