

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in November 2013 for the Month of October 2013

Monthly Activity:	Collected in This Month 2013	Collected in This Month 2012	2013 to 2012 Variance	% Change
Motels	\$79,747.63	\$59,078.70	\$20,668.93	34.99%
Delinquent Motel Payments	\$5,363.29	\$1,414.67	\$3,948.62	0.00%
Property Management VHR	\$31,732.36	\$25,548.82	\$6,183.54	24.20%
Individual Property Owners	\$8,673.70	\$7,221.43	\$1,452.27	20.11%
Campground	\$0.00	\$0.00	\$0.00	0.00%
Promotion 2%	\$41,838.99	\$31,087.87	\$10,751.12	34.58%
TOT Totals	\$167,355.97	\$124,351.49	\$43,004.48	34.58%
Total General Fund TOT	\$167,355.97	\$124,351.49	\$43,004.48	34.58%
City Redevelopment TOT	\$41,838.99	\$31,087.87	\$10,751.12	34.58%
Redevelopment Area TOT	\$204,045.37	\$196,920.54	\$7,124.83	3.62%
Total Month Collections	\$413,240.33	\$352,359.90	\$60,880.43	17.28%

Fiscal Year-to-Date:	2013	2012	2013 to 2012 Variance	% Change
Motels	\$79,747.63	\$59,078.70	\$20,668.93	34.99%
Delinquent Motel Payments	\$5,363.29	\$1,414.67	\$3,948.62	279.12%
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Individual Property Owners	\$8,673.70	\$7,221.43	\$1,452.27	20.11%
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Total to Date Collections	\$413,240.33	\$352,359.90	\$60,880.43	17.28%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of October 2013

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2013	\$2,416,560	\$2,320,283	104,842	24,546	23%	\$98
	2012	\$2,179,327	\$2,074,361	100,223	22,077	22%	\$99
	Variance	\$237,233	\$245,922	4,619	2,469	1%	(\$1)
Zone 2	2013	\$432,163	\$375,201	37,882	4,469	12%	\$97
	2012	\$277,911	\$241,964	37,138	3,400	9%	\$82
	Variance	\$154,252	\$133,237	744	1,069	3%	\$15
Zone 3	2013	\$254,168	\$246,093	16,089	2,727	17%	\$93
	2012	\$237,530	\$229,550	16,089	2,265	14%	\$105
	Variance	\$16,638	\$16,543	0	462	3%	(\$12)
Zone 4	2013	\$129,327	\$72,014	11,067	1,774	16%	\$73
	2012	\$124,213	\$72,782	11,067	1,975	18%	\$63
	Variance	\$5,114	(\$768)	0	(201)	-2%	\$10
Zone 5	2013	\$40,638	\$39,513	4,092	378	9%	\$108
	2012	\$62,780	\$47,212	4,588	466	10%	\$135
	Variance	(\$22,142)	(\$7,699)	(496)	(88)	-1%	(\$27)
Total All Zones	2013	\$3,272,856	\$3,053,104	173,972	33,894	19%	\$97
	2012	\$2,881,761	\$2,665,869	169,105	30,183	18%	\$95
	Variance	\$391,095	\$387,235	4,867	3,711	1%	\$2

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2013	\$553,503.80	24,497	2,678	11%	\$206.69
2012	\$447,003.97	25,606	2,564	10%	\$174.34
Variance	\$106,499.83	(1,109)	114	1%	\$32.35

City of South Lake Tahoe

Room Rentals By Unit Size Month of October 2013

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2013	\$151,391	\$110,884	7,936	768	10%	\$197
	2012	\$129,547	\$69,336	7,936	591	7%	\$219
	Variance	\$21,844	\$41,548	0	177	3%	(\$22)
Units 16-30	2013	\$329,543	\$209,267	26,102	2,563	10%	\$129
	2012	\$251,069	\$152,218	25,079	2,221	9%	\$113
	Variance	\$78,474	\$57,049	1,023	342	1%	\$16
Units 31-50	2013	\$105,405	\$63,015	14,602	1,408	10%	\$75
	2012	\$86,492	\$49,924	13,547	1,205	9%	\$72
	Variance	\$18,913	\$13,091	1,055	203	1%	\$3
Units 51-75	2013	\$466,868	\$463,470	26,412	7,468	28%	\$63
	2012	\$353,077	\$352,179	26,412	6,258	24%	\$56
	Variance	\$113,791	\$111,291	0	1,210	4%	\$7
Units 76-125	2013	\$526,368	\$525,573	31,682	6,300	20%	\$84
	2012	\$418,750	\$416,636	28,892	5,469	19%	\$77
	Variance	\$107,618	\$108,937	2,790	831	1%	\$7
Units 126+	2013	\$1,693,280	\$1,680,895	67,239	15,387	23%	\$110
	2012	\$1,642,827	\$1,625,577	67,239	14,439	21%	\$114
	Variance	\$50,453	\$55,318	0	948	2%	(\$4)
Total All Unit Sizes	2013	\$3,272,855	\$3,053,104	173,973	33,894	19%	\$97
	2012	\$2,881,762	\$2,665,870	169,105	30,183	18%	\$95
	Variance	\$391,093	\$387,234	4,868	3,711	1%	\$2

2006-2014

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
<i>2006-07</i>	39,613	25,089	45,697	48,576	50,312	48,529	34,202	35,582	52,211	70,832	68,822	54,537	574,002
<i>2007-08</i>	34,810	24,854	41,308	45,186	50,803	48,834	31,956	32,500	47,580	68,345	71,325	51,525	549,026
<i>2008-09</i>	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
<i>2009-10</i>	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
<i>2010-11</i>	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
<i>2011-12</i>	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
<i>2012-13</i>	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
<i>2013-14</i>	33,894												

Hotel/Motel Rooms Rented

