

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in September 2015 for the Month of August 2015

Monthly Activity:	Collected in This Month 2015	Collected in This Month 2014	2015 to 2014 Variance	% Change
Motels	\$323,722.02	\$349,248.52	(\$25,526.50)	-7.31%
Delinquent Motel Payments	\$16,990.30	\$436.30	\$16,554.00	0.00%
Property Management VHR	\$262,116.15	\$255,274.50	\$6,841.65	2.68%
Individual Property Owners	\$56,333.96	\$30,910.85	\$25,423.11	82.25%
Campground	\$3,189.12	\$1,817.38	\$1,371.74	0.00%
Promotion 2%	\$220,783.85	\$212,562.52	\$8,221.33	3.87%
TOT Totals	\$883,135.40	\$850,250.07	\$32,885.33	3.87%
Total General Fund TOT	\$883,135.40	\$850,250.07	\$32,885.33	3.87%
City Redevelopment TOT	\$220,783.85	\$212,562.52	\$8,221.33	3.87%
Redevelopment Area TOT	\$584,308.99	\$626,462.95	(\$42,153.96)	-6.73%
Total Month Collections	\$1,688,228.24	\$1,689,275.54	(\$1,047.30)	-0.06%

Fiscal Year-to-Date:	2015	2014	2015 to 2014 Variance	% Change
Motels	\$2,034,637.95	\$1,807,251.75	\$227,386.20	12.58%
Delinquent Motel Payments	\$46,437.70	\$21,605.11	\$24,832.59	114.94%
Property Management VHR	\$1,514,975.37	\$1,383,565.50	\$131,409.87	9.50%
Individual Property Owners	\$487,330.98	\$364,431.08	\$122,899.90	33.72%
Campground	\$20,170.42	\$18,102.11	\$2,068.31	11.43%
Promotion 2%	\$1,367,850.80	\$1,198,318.51	\$169,532.29	14.15%
TOT Totals	\$5,471,403.22	\$4,793,274.06	\$678,129.16	14.15%
Total General Fund TOT	\$5,471,403.22	\$4,793,274.05	\$678,129.16	14.15%
City Redevelopment TOT	\$1,367,850.80	\$1,198,318.51	\$169,532.29	14.15%
Redevelopment Area TOT	\$4,261,761.77	\$3,789,046.03	\$472,715.74	12.48%
Total to Date Collections	\$11,101,015.79	\$9,780,638.60	\$1,320,377.19	13.50%

Motel and VHR TOT Audit Collections 214,692.94

Total TOT Collections \$11,315,708.73

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of August 2015

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2015	\$7,677,323	\$7,534,533	109,089	46,122	42%	\$166
	2014	\$7,953,032	\$7,838,744	104,780	45,045	43%	\$177
	Variance	(\$275,709)	(\$304,211)	4,309	1,077	-1%	(\$11)
Zone 2	2015	\$1,453,054	\$1,414,035	39,556	12,306	31%	\$118
	2014	\$1,625,877	\$1,565,067	37,882	12,877	34%	\$126
	Variance	(\$172,823)	(\$151,032)	1,674	(571)	-3%	(\$8)
Zone 3	2015	\$1,220,056	\$1,202,206	16,554	7,081	43%	\$172
	2014	\$1,196,544	\$1,189,119	16,089	6,653	41%	\$180
	Variance	\$23,512	\$13,087	465	428	2%	(\$8)
Zone 4	2015	\$336,363	\$264,881	11,067	3,321	30%	\$101
	2014	\$357,777	\$299,460	11,067	3,884	35%	\$92
	Variance	(\$21,414)	(\$34,579)	0	(563)	-5%	\$9
Zone 5	2015	\$197,558	\$178,243	5,890	1,196	20%	\$165
	2014	\$174,720	\$172,240	4,278	1,328	31%	\$132
	Variance	\$22,838	\$6,003	1,612	(132)	-11%	\$33
Total All Zones	2015	\$10,884,354	\$10,593,898	182,156	70,026	38%	\$155
	2014	\$11,307,950	\$11,064,630	174,096	69,787	40%	\$162
	Variance	(\$423,596)	(\$470,732)	8,060	239	-2%	(\$7)

Zone Descriptions:

Zone 1	Stateline Area
Zone 2	Ski Run, Heavenly and Bijou Areas
Zone 3	Al Tahoe Area
Zone 4	Sierra Tract, East Y Area
Zone 5	West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2015	\$4,502,141.00	28,799	13,164	46%	\$342.00
2014	\$4,350,917.53	27,311	12,971	47%	\$335.43
Variance	\$151,223.47	1,488	193	-1%	\$6.57

City of South Lake Tahoe

Room Rentals By Unit Size Month of August 2015

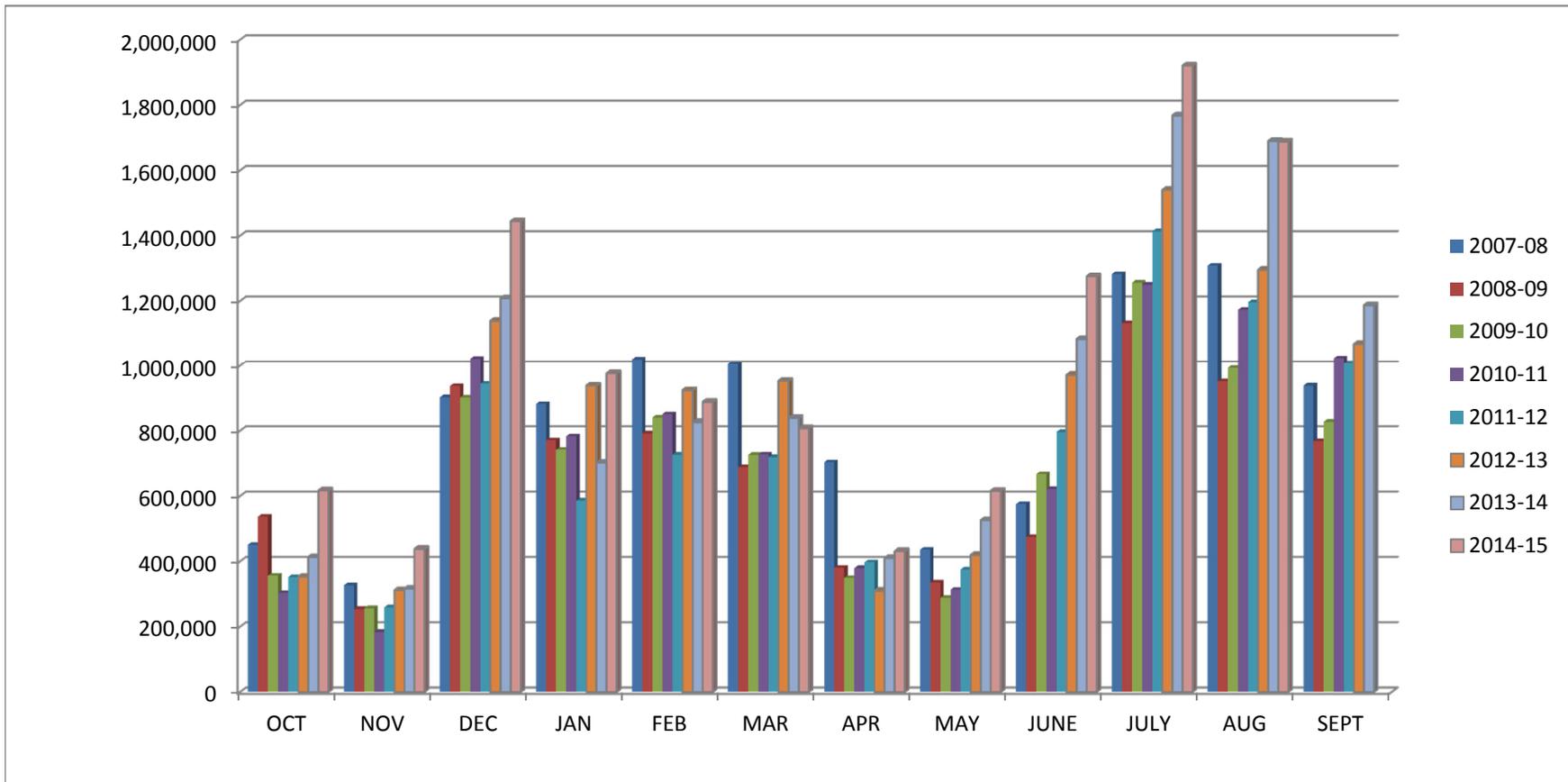
		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2015	\$287,389	\$205,154	10,075	1,326	13%	\$217
	2014	\$278,369	\$232,067	8,122	1,468	18%	\$190
	Variance	\$9,020	(\$26,913)	1,953	(142)	-5%	\$27
Units 16-30	2015	\$704,169	\$578,675	22,568	4,904	22%	\$144
	2014	\$902,468	\$788,244	26,040	6,437	25%	\$140
	Variance	(\$198,299)	(\$209,569)	(3,472)	(1,533)	-3%	\$4
Units 31-50	2015	\$643,899	\$603,019	18,507	5,297	29%	\$122
	2014	\$531,201	\$478,168	14,601	4,594	31%	\$116
	Variance	\$112,698	\$124,851	3,906	703	-2%	\$6
Units 51-75	2015	\$1,562,872	\$1,532,138	27,094	14,019	52%	\$111
	2014	\$1,640,339	\$1,633,509	26,412	13,292	50%	\$123
	Variance	(\$77,467)	(\$101,371)	682	727	2%	(\$12)
Units 76-125	2015	\$2,569,415	\$2,558,302	32,891	15,592	47%	\$165
	2014	\$2,787,834	\$2,783,054	31,682	16,670	53%	\$167
	Variance	(\$218,419)	(\$224,752)	1,209	(1,078)	-6%	(\$2)
Units 126+	2015	\$5,116,610	\$5,116,610	71,021	28,888	41%	\$177
	2014	\$5,167,740	\$5,149,589	67,239	27,326	41%	\$189
	Variance	(\$51,130)	(\$32,979)	3,782	1,562	0%	(\$12)
Total All Unit Sizes	2015	\$10,884,354	\$10,593,898	182,156	70,026	38%	\$155
	2014	\$11,307,951	\$11,064,631	174,096	69,787	40%	\$162
	Variance	(\$423,597)	(\$470,733)	8,060	239	-2%	(\$7)

City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2007-08	450,628	326,213	902,072	881,506	1,019,958	1,005,214	702,942	435,355	575,245	1,282,180	1,308,050	938,144	9,827,508
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228		11,101,015



2008-2015

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
2007-08	34,810	24,854	41,308	45,186	50,803	48,834	31,956	32,500	47,580	68,345	71,325	51,525	549,026
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026		520,449

Hotel/Motel Rooms Rented

