

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in August 2015 for the Month of July 2015

Monthly Activity:	Collected in This Month 2015	Collected in This Month 2014	2015 to 2014 Variance	% Change
Motels	\$407,484.79	\$359,403.74	\$48,081.05	13.38%
Delinquent Motel Payments	\$1,680.79	\$2,086.53	(\$405.74)	0.00%
Property Management VHR	\$331,899.03	\$311,198.55	\$20,700.48	6.65%
Individual Property Owners	\$3,925.51	\$3,682.05	\$243.46	6.61%
Campground	\$4,843.03	\$5,089.11	(\$246.08)	0.00%
Promotion 2%	\$249,944.38	\$227,153.33	\$22,791.05	10.03%
TOT Totals	\$999,777.53	\$908,613.31	\$91,164.22	10.03%
Total General Fund TOT	\$999,777.53	\$908,613.31	\$91,164.22	10.03%
City Redevelopment TOT	\$249,944.38	\$227,153.33	\$22,791.05	10.03%
Redevelopment Area TOT	\$670,868.87	\$632,339.21	\$38,529.66	6.09%
Total Month Collections	\$1,920,590.78	\$1,768,105.85	\$152,484.93	8.62%

Fiscal Year-to-Date:	2015	2014	2015 to 2014 Variance	% Change
Motels	\$1,710,915.93	\$1,450,331.13	\$260,584.80	17.97%
Delinquent Motel Payments	\$29,447.40	\$21,168.81	\$8,278.59	39.11%
Property Management VHR	\$1,252,859.22	\$1,128,291.00	\$124,568.22	11.04%
Individual Property Owners	\$430,997.02	\$333,520.23	\$97,476.79	29.23%
Campground	\$16,981.30	\$16,284.73	\$696.57	4.28%
Promotion 2%	\$1,147,066.95	\$983,198.63	\$163,868.32	16.67%
TOT Totals	\$4,588,267.82	\$3,932,794.53	\$655,473.29	16.67%
Total General Fund TOT	\$4,588,267.82	\$3,932,794.53	\$655,473.29	16.67%
City Redevelopment TOT	\$1,147,066.95	\$983,198.63	\$163,868.32	16.67%
Redevelopment Area TOT	\$3,677,452.78	\$3,175,369.90	\$502,082.88	15.81%
Total to Date Collections	\$9,412,787.55	\$8,091,363.06	\$1,321,424.49	16.33%

Motel and VHR TOT Audit Collections 194,479.66

Total TOT Collections \$9,607,267.21

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of July 2015

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2015	\$8,767,582	\$8,601,703	104,036	49,650	48%	\$177
	2014	\$8,075,846	\$7,955,708	104,780	49,563	47%	\$163
	Variance	\$691,736	\$645,995	(744)	87	1%	\$14
Zone 2	2015	\$1,795,106	\$1,743,723	38,378	13,529	35%	\$133
	2014	\$1,746,859	\$1,687,922	37,882	14,279	38%	\$122
	Variance	\$48,247	\$55,801	496	(750)	-3%	\$11
Zone 3	2015	\$1,455,551	\$1,437,701	16,554	7,726	47%	\$188
	2014	\$1,255,780	\$1,247,705	16,089	6,893	43%	\$182
	Variance	\$199,771	\$189,996	465	833	4%	\$6
Zone 4	2015	\$412,028	\$333,558	11,067	3,442	31%	\$120
	2014	\$416,523	\$344,648	11,067	4,385	40%	\$95
	Variance	(\$4,495)	(\$11,090)	0	(943)	-9%	\$25
Zone 5	2015	\$209,450	\$197,240	5,487	1,398	25%	\$150
	2014	\$228,826	\$215,868	4,278	1,547	36%	\$148
	Variance	(\$19,376)	(\$18,628)	1,209	(149)	-11%	\$2
Total All Zones	2015	\$12,639,717	\$12,313,925	175,522	75,745	43%	\$167
	2014	\$11,723,834	\$11,451,851	174,096	76,667	44%	\$153
	Variance	\$915,883	\$862,074	1,426	(922)	-1%	\$14

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2015	\$5,744,297.40	28,954	15,516	54%	\$370.22
2014	\$5,156,455.28	27,466	14,869	54%	\$346.79
Variance	\$587,842.12	1,488	647	0%	\$23.43

City of South Lake Tahoe

Room Rentals By Unit Size Month of July 2015

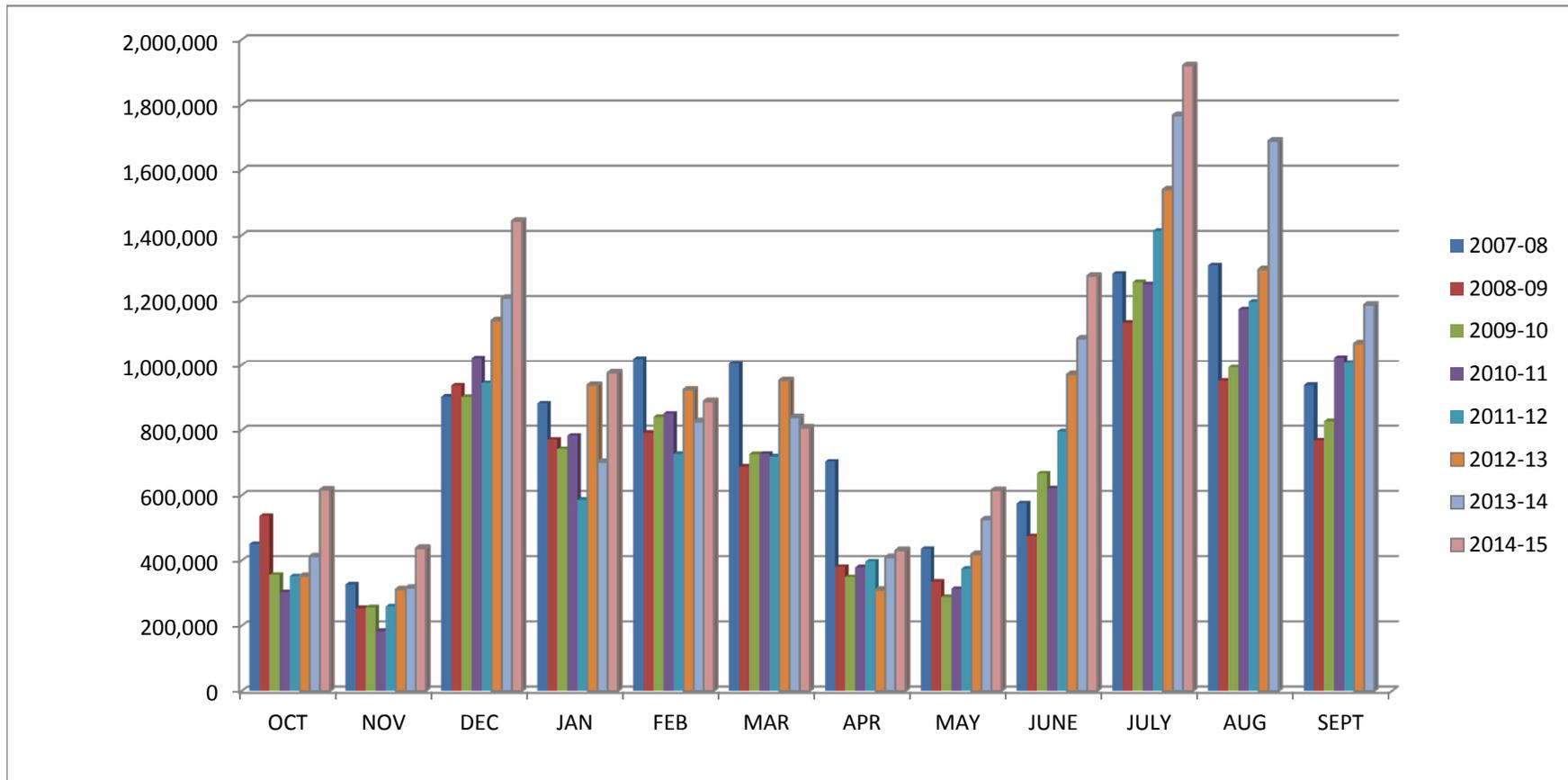
		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2015	\$336,510	\$251,451	10,075	1,542	15%	\$218
	2014	\$369,970	\$309,462	8,122	1,884	23%	\$196
	Variance	(\$33,460)	(\$58,011)	1,953	(342)	-8%	\$22
Units 16-30	2015	\$794,474	\$656,873	22,568	4,952	22%	\$160
	2014	\$995,930	\$856,913	26,040	6,891	26%	\$145
	Variance	(\$201,456)	(\$200,040)	(3,472)	(1,939)	-4%	\$15
Units 31-50	2015	\$768,119	\$737,455	17,329	5,820	34%	\$132
	2014	\$523,209	\$472,973	14,601	4,530	31%	\$115
	Variance	\$244,910	\$264,482	2,728	1,290	3%	\$17
Units 51-75	2015	\$1,867,276	\$1,835,105	25,234	15,292	61%	\$122
	2014	\$1,919,685	\$1,919,685	26,412	16,428	62%	\$117
	Variance	(\$52,409)	(\$84,580)	(1,178)	(1,136)	-1%	\$5
Units 76-125	2015	\$3,109,475	\$3,069,178	29,295	17,005	58%	\$183
	2014	\$2,794,119	\$2,789,159	31,682	17,351	55%	\$161
	Variance	\$315,356	\$280,019	(2,387)	(346)	3%	\$22
Units 126+	2015	\$5,763,863	\$5,763,863	71,021	31,134	44%	\$185
	2014	\$5,121,021	\$5,103,661	67,239	29,583	44%	\$173
	Variance	\$642,842	\$660,202	3,782	1,551	0%	\$12
Total All Unit Sizes	2015	\$12,639,717	\$12,313,925	175,522	75,745	43%	\$167
	2014	\$11,723,834	\$11,451,853	174,096	76,667	44%	\$153
	Variance	\$915,883	\$862,072	1,426	(922)	-1%	\$14

City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2007-08	450,628	326,213	902,072	881,506	1,019,958	1,005,214	702,942	435,355	575,245	1,282,180	1,308,050	938,144	9,827,508
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591			9,412,787



2008-2015

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
<i>2007-08</i>	34,810	24,854	41,308	45,186	50,803	48,834	31,956	32,500	47,580	68,345	71,325	51,525	549,026
<i>2008-09</i>	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
<i>2009-10</i>	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
<i>2010-11</i>	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
<i>2011-12</i>	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
<i>2012-13</i>	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
<i>2013-14</i>	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
<i>2014-15</i>	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745			450,423

Hotel/Motel Rooms Rented

