

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in October 2015 for the Month of September 2015

Monthly Activity:	Collected in This Month 2015	Collected in This Month 2014	2015 to 2014 Variance	% Change
Motels	\$211,091.72	\$181,962.56	\$29,129.16	16.01%
Delinquent Motel Payments	\$1,996.31	\$2,261.32	(\$265.01)	0.00%
Property Management VHR	\$134,405.24	\$97,836.10	\$36,569.14	37.38%
Individual Property Owners	\$205,743.94	\$209,058.28	(\$3,314.34)	-1.59%
Campground	\$782.40	\$597.60	\$184.80	0.00%
Promotion 2%	\$184,673.20	\$163,905.28	\$20,767.92	12.67%
TOT Totals	<u>\$738,692.81</u>	<u>\$655,621.14</u>	<u>\$83,071.67</u>	<u>12.67%</u>
Total General Fund TOT	<u>\$738,692.81</u>	<u>\$655,621.14</u>	<u>\$83,071.67</u>	<u>12.67%</u>
City Redevelopment TOT	<u>\$184,673.20</u>	<u>\$163,905.28</u>	<u>\$20,767.92</u>	<u>12.67%</u>
Redevelopment Area TOT	<u>\$469,196.46</u>	<u>\$376,385.58</u>	<u>\$92,810.88</u>	<u>24.66%</u>
Total Month Collections	<u><u>\$1,392,562.47</u></u>	<u><u>\$1,195,912.00</u></u>	<u><u>\$196,650.47</u></u>	<u><u>16.44%</u></u>

Fiscal Year-to-Date:	2015	2014	2015 to 2014 Variance	% Change
Motels	\$2,245,690.69	\$1,989,214.31	\$256,476.38	12.89%
Delinquent Motel Payments	\$48,433.99	\$23,867.01	\$24,566.98	102.93%
Property Management VHR	\$1,649,380.62	\$1,481,401.58	\$167,979.04	11.34%
Individual Property Owners	\$693,074.93	\$573,489.33	\$119,585.60	20.85%
Campground	\$20,952.82	\$18,903.71	\$2,049.11	10.84%
Promotion 2%	\$1,552,524.00	\$1,357,666.43	\$194,857.57	14.35%
TOT Totals	<u>\$6,210,096.03</u>	<u>\$5,444,542.37</u>	<u>\$765,553.66</u>	<u>14.06%</u>
Total General Fund TOT	<u>\$6,210,096.03</u>	<u>\$5,444,542.37</u>	<u>\$765,553.66</u>	<u>14.06%</u>
City Redevelopment TOT	<u>\$1,552,524.00</u>	<u>\$1,357,666.43</u>	<u>\$194,857.57</u>	<u>14.35%</u>
Redevelopment Area TOT	<u>\$4,730,958.23</u>	<u>\$4,165,431.62</u>	<u>\$565,526.61</u>	<u>13.58%</u>
Total to Date Collections	<u><u>\$12,493,578.26</u></u>	<u><u>\$10,967,640.42</u></u>	<u><u>\$1,525,937.84</u></u>	<u><u>13.91%</u></u>

Motel and VHR TOT Audit Collections 214,692.94

Total TOT Collections \$12,708,271.20

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of September 2015

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2015	\$5,771,921	\$5,664,755	100,800	40,802	40%	\$141
	2014	\$4,659,497	\$4,529,207	101,400	34,488	34%	\$135
	Variance	\$1,112,424	\$1,135,548	(600)	6,314	6%	\$6
Zone 2	2015	\$1,040,318	\$1,005,427	37,170	9,817	26%	\$106
	2014	\$727,517	\$669,554	37,740	7,457	20%	\$98
	Variance	\$312,801	\$335,873	(570)	2,360	6%	\$8
Zone 3	2015	\$738,561	\$715,456	15,960	4,850	30%	\$152
	2014	\$527,506	\$520,081	15,570	3,730	24%	\$141
	Variance	\$211,055	\$195,375	390	1,120	6%	\$11
Zone 4	2015	\$284,428	\$196,909	11,580	3,033	26%	\$94
	2014	\$196,950	\$133,794	10,710	2,558	24%	\$77
	Variance	\$87,478	\$63,115	870	475	2%	\$17
Zone 5	2015	\$123,639	\$103,634	5,700	946	17%	\$131
	2014	\$102,521	\$93,822	3,690	935	25%	\$110
	Variance	\$21,118	\$9,812	2,010	11	-8%	\$21
Total All Zones	2015	\$7,958,867	\$7,686,181	171,210	59,448	35%	\$134
	2014	\$6,213,991	\$5,946,458	169,110	49,168	29%	\$126
	Variance	\$1,744,876	\$1,739,723	2,100	10,280	6%	\$8

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2015	\$2,193,487.38	27,000	8,069	30%	\$271.84
2014	\$1,713,607.57	26,070	12,971	50%	\$132.11
Variance	\$479,879.81	930	(4,902)	-20%	\$139.73

City of South Lake Tahoe

Room Rentals By Unit Size Month of September 2015

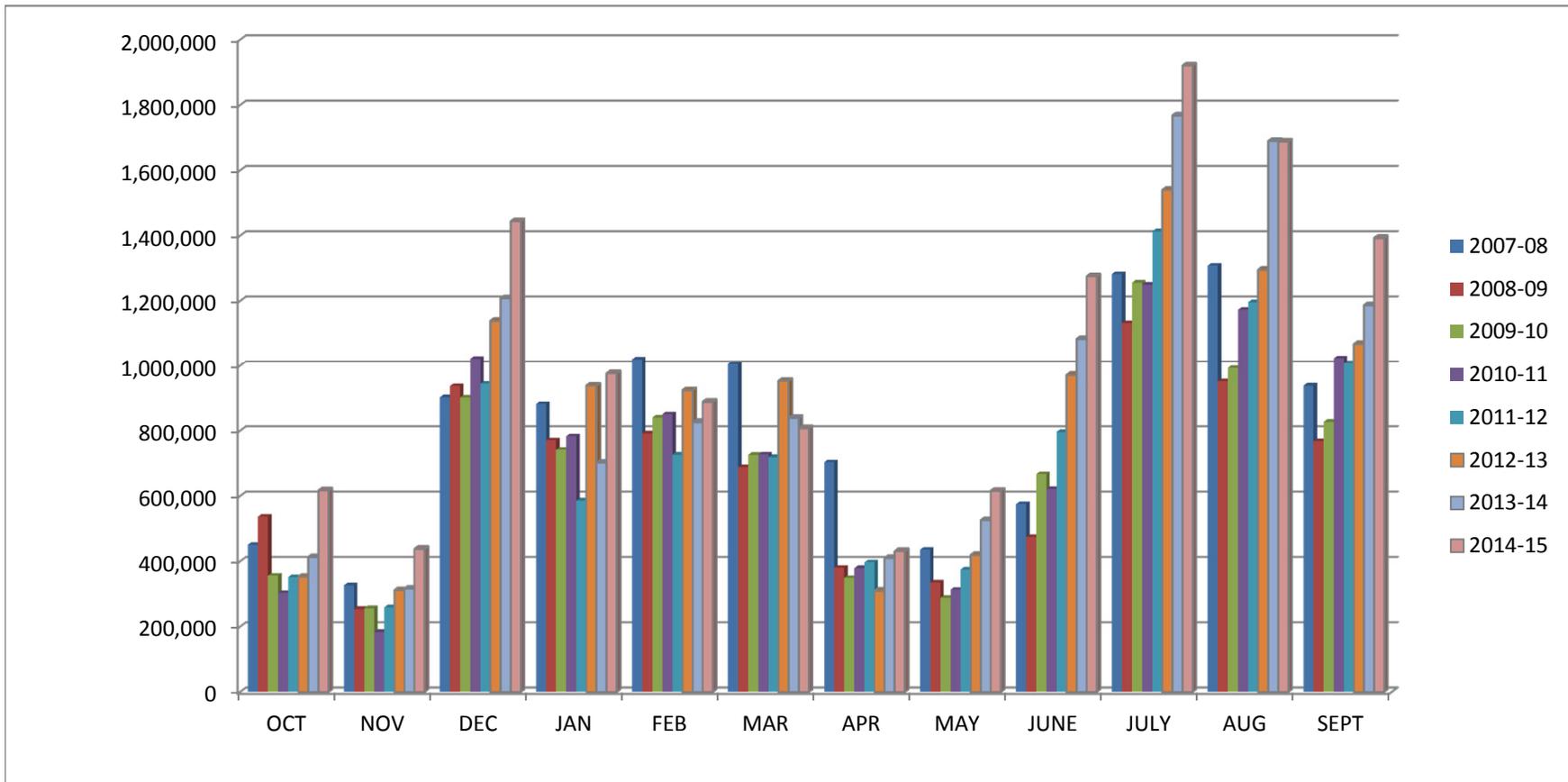
		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2015	\$259,001	\$159,569	10,200	1,107	11%	\$234
	2014	\$176,448	\$134,883	7,410	1,005	14%	\$176
	Variance	\$82,553	\$24,686	2,790	102	-3%	\$58
Units 16-30	2015	\$508,869	\$379,306	22,710	3,520	15%	\$145
	2014	\$478,180	\$357,016	25,200	3,768	15%	\$127
	Variance	\$30,689	\$22,290	(2,490)	(248)	0%	\$18
Units 31-50	2015	\$438,171	\$404,861	16,800	4,506	27%	\$97
	2014	\$218,848	\$168,226	15,210	2,754	18%	\$79
	Variance	\$219,323	\$236,635	1,590	1,752	9%	\$18
Units 51-75	2015	\$1,043,867	\$1,033,992	24,420	11,788	48%	\$89
	2014	\$773,833	\$758,017	25,560	9,196	36%	\$84
	Variance	\$270,034	\$275,975	(1,140)	2,592	12%	\$5
Units 76-125	2015	\$1,863,571	\$1,863,064	28,350	12,969	46%	\$144
	2014	\$1,452,268	\$1,431,262	30,660	11,766	38%	\$123
	Variance	\$411,303	\$431,802	(2,310)	1,203	8%	\$21
Units 126+	2015	\$3,845,389	\$3,845,389	68,730	25,558	37%	\$150
	2014	\$3,114,413	\$3,097,053	65,070	20,679	32%	\$151
	Variance	\$730,976	\$748,336	3,660	4,879	5%	(\$1)
Total All Unit Sizes	2015	\$7,958,868	\$7,686,181	171,210	59,448	35%	\$134
	2014	\$6,213,990	\$5,946,457	169,110	49,168	29%	\$126
	Variance	\$1,744,878	\$1,739,724	2,100	10,280	6%	\$8

City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2007-08	450,628	326,213	902,072	881,506	1,019,958	1,005,214	702,942	435,355	575,245	1,282,180	1,308,050	938,144	9,827,508
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577



2008-2015

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
2007-08	34,810	24,854	41,308	45,186	50,803	48,834	31,956	32,500	47,580	68,345	71,325	51,525	549,026
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897

Hotel/Motel Rooms Rented

