

**City of South Lake Tahoe
Transient Occupancy Tax Report**

Revenue Collected in January 2016 for the Month of December 2015

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$309,010.80	\$212,603.73	\$96,407.07	45.35%
Delinquent Motel Payments	\$2,580.04	\$2,237.10	\$342.94	0.00%
Property Management VHR	\$225,378.05	\$192,775.47	\$32,602.58	16.91%
Individual Property Owners	\$158,891.38	\$135,987.37	\$22,904.01	16.84%
Campground	\$0.00	\$0.00	\$0.00	0.00%
Promotion 2%	\$231,953.43	\$181,201.22	\$50,752.21	28.01%
TOT Totals	\$927,813.70	\$724,804.89	\$203,008.81	28.01%
Total General Fund TOT	\$927,813.70	\$724,804.89	\$203,008.81	28.01%
City Redevelopment TOT	\$231,953.43	\$181,201.22	\$50,752.21	28.01%
Redevelopment Area TOT	\$616,643.83	\$537,691.36	\$78,952.47	14.68%
Total Month Collections	\$1,776,410.96	\$1,443,697.47	\$332,713.49	23.05%

Fiscal Year-to-Date:	2015	2014	2015 to 2014 Variance	% Change
Motels	\$555,323.85	\$415,383.98	\$139,939.87	33.69%
Delinquent Motel Payments	\$10,485.22	\$11,112.31	(\$627.09)	-5.64%
Property Management VHR	\$349,475.45	\$286,907.15	\$62,568.30	21.81%
Individual Property Owners	\$196,444.56	\$153,882.70	\$42,561.86	27.66%
Campground	\$7.20	\$0.00	\$7.20	#DIV/0!
Promotion 2%	\$370,578.77	\$289,095.38	\$81,483.39	28.19%
TOT Totals	\$1,482,315.05	\$1,156,381.52	\$325,933.53	28.19%
Total General Fund TOT	\$1,482,315.05	\$1,156,381.52	\$325,933.53	28.19%
City Redevelopment TOT	\$370,578.77	\$289,095.38	\$81,483.39	28.19%
Redevelopment Area TOT	\$1,261,104.43	\$1,053,174.67	\$207,929.76	19.74%
Total to Date Collections	\$3,113,998.25	\$2,498,651.57	\$615,346.68	24.63%
Motel and VHR TOT Audit Collections	15,900.00			
Total TOT Collections	\$3,129,898.25			

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of December 2015

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2015	\$7,622,551	\$7,483,685	104,222	37,850	36%	\$201
	2014	\$6,559,368	\$6,414,905	103,602	32,709	32%	\$201
	Variance	\$1,063,183	\$1,068,780	620	5,141	4%	\$0
Zone 2	2015	\$1,484,504	\$1,434,009	38,409	10,554	27%	\$141
	2014	\$1,208,139	\$1,146,472	38,223	8,817	23%	\$137
	Variance	\$276,365	\$287,537	186	1,737	4%	\$4
Zone 3	2015	\$772,815	\$749,955	16,492	4,689	28%	\$165
	2014	\$611,259	\$593,684	16,554	3,867	23%	\$158
	Variance	\$161,556	\$156,271	(62)	822	5%	\$7
Zone 4	2015	\$358,656	\$284,636	11,966	2,662	22%	\$135
	2014	\$278,163	\$227,481	11,067	2,229	20%	\$125
	Variance	\$80,493	\$57,155	899	433	2%	\$10
Zone 5	2015	\$164,310	\$128,695	6,572	914	14%	\$180
	2014	\$87,897	\$76,338	4,464	578	13%	\$152
	Variance	\$76,413	\$52,357	2,108	336	1%	\$28
Total All Zones	2015	\$10,402,836	\$10,080,980	177,661	56,669	32%	\$184
	2014	\$8,744,826	\$8,458,880	173,910	48,200	28%	\$181
	Variance	\$1,658,010	\$1,622,100	3,751	8,469	4%	\$3

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2015	\$4,019,622.93	27,621	9,884	36%	\$406.68
2014	\$3,275,334.25	27,466	7,919	29%	\$413.60
Variance	\$744,288.68	155	1,965	7%	(\$6.92)

City of South Lake Tahoe

Room Rentals By Unit Size Month of December 2015

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2015	\$290,410	\$200,758	10,788	1,173	11%	\$248
	2014	\$201,409	\$134,776	9,610	777	8%	\$259
	Variance	\$89,001	\$65,982	1,178	396	3%	(\$11)
Units 16-30	2015	\$741,287	\$561,616	23,963	4,294	18%	\$173
	2014	\$690,640	\$565,759	23,467	3,989	17%	\$173
	Variance	\$50,647	(\$4,143)	496	305	1%	\$0
Units 31-50	2015	\$591,024	\$556,189	17,360	4,594	26%	\$129
	2014	\$384,195	\$338,555	14,601	3,221	22%	\$119
	Variance	\$206,829	\$217,634	2,759	1,373	4%	\$10
Units 51-75	2015	\$1,479,176	\$1,468,938	25,234	11,193	44%	\$132
	2014	\$1,278,647	\$1,249,840	26,412	10,177	39%	\$126
	Variance	\$200,529	\$219,098	(1,178)	1,016	5%	\$6
Units 76-125	2015	\$2,305,581	\$2,303,117	29,295	12,377	42%	\$186
	2014	\$1,915,061	\$1,908,686	32,581	11,814	36%	\$162
	Variance	\$390,520	\$394,431	(3,286)	563	6%	\$24
Units 126+	2015	\$4,995,357	\$4,990,362	71,021	23,038	32%	\$217
	2014	\$4,274,872	\$4,258,262	67,239	18,222	27%	\$235
	Variance	\$720,485	\$732,100	3,782	4,816	5%	(\$18)
Total All Unit Sizes	2015	\$10,402,835	\$10,080,980	177,661	56,669	32%	\$184
	2014	\$8,744,824	\$8,455,878	173,910	48,200	28%	\$181
	Variance	\$1,658,011	\$1,625,102	3,751	8,469	4%	\$3

2009-2016

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669										144,787

Hotel/Motel Rooms Rented

