

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in February 2016 for the Month of January 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$243,151.60	\$167,589.05	\$75,562.55	45.09%
Delinquent Motel Payments	\$3,649.83	\$506.46	\$3,143.37	0.00%
Property Management VHR	\$182,805.21	\$171,697.08	\$11,108.13	6.47%
Individual Property Owners	\$6,932.90	\$3,273.84	\$3,659.06	111.77%
Campground	\$0.00	\$0.00	\$0.00	0.00%
Promotion 2%	\$145,513.18	\$114,355.48	\$31,157.70	27.25%
TOT Totals	<u>\$582,052.72</u>	<u>\$457,421.91</u>	<u>\$124,630.81</u>	<u>27.25%</u>
Total General Fund TOT	<u>\$582,052.72</u>	<u>\$457,421.91</u>	<u>\$124,630.81</u>	<u>27.25%</u>
City Redevelopment TOT	\$145,513.18	\$114,355.48	\$31,157.70	27.25%
Redevelopment Area TOT	<u>\$542,237.73</u>	<u>\$404,152.73</u>	<u>\$138,085.00</u>	<u>34.17%</u>
Total Month Collections	<u>\$1,269,803.63</u>	<u>\$975,930.12</u>	<u>\$293,873.51</u>	<u>30.11%</u>

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$798,475.45	\$582,973.03	\$215,502.42	36.97%
Delinquent Motel Payments	\$14,135.05	\$11,618.77	\$2,516.28	21.66%
Property Management VHR	\$532,280.66	\$458,604.23	\$73,676.43	16.07%
Individual Property Owners	\$203,377.46	\$157,156.54	\$46,220.92	29.41%
Campground	\$7.20	\$0.00	\$7.20	#DIV/0!
Promotion 2%	\$516,091.95	\$403,450.86	\$112,641.09	27.92%
TOT Totals	<u>\$2,064,367.77</u>	<u>\$1,613,803.43</u>	<u>\$450,564.34</u>	<u>27.92%</u>
Total General Fund TOT	<u>\$2,064,367.77</u>	<u>\$1,613,803.43</u>	<u>\$450,564.34</u>	<u>27.92%</u>
City Redevelopment TOT	\$516,091.95	\$403,450.86	\$112,641.09	27.92%
Redevelopment Area TOT	<u>\$1,803,342.16</u>	<u>\$1,457,327.40</u>	<u>\$346,014.76</u>	<u>23.74%</u>
Total to Date Collections	<u>\$4,383,801.88</u>	<u>\$3,474,581.69</u>	<u>\$909,220.19</u>	<u>26.17%</u>
Motel and VHR TOT Audit Collections	<u>24,882.73</u>			
Total TOT Collections	<u>\$4,408,684.61</u>			

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of January 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2016	\$6,467,468	\$6,336,205	104,656	40,213	38%	\$161
	2015	\$4,914,850	\$4,764,432	103,602	31,311	30%	\$157
	Variance	\$1,552,618	\$1,571,773	1,054	8,902	8%	\$4
Zone 2	2016	\$1,173,756	\$1,132,851	40,269	10,153	25%	\$116
	2015	\$867,254	\$805,457	38,223	7,770	20%	\$112
	Variance	\$306,502	\$327,394	2,046	2,383	5%	\$4
Zone 3	2016	\$552,749	\$529,764	16,492	4,016	24%	\$138
	2015	\$434,392	\$416,992	16,554	3,531	21%	\$123
	Variance	\$118,357	\$112,772	(62)	485	3%	\$15
Zone 4	2016	\$278,949	\$191,783	11,966	2,636	22%	\$106
	2015	\$202,832	\$130,576	12,989	1,997	15%	\$102
	Variance	\$76,117	\$61,207	(1,023)	639	7%	\$4
Zone 5	2016	\$130,970	\$106,425	6,572	782	12%	\$167
	2015	\$101,965	\$82,866	4,464	533	12%	\$191
	Variance	\$29,005	\$23,559	2,108	249	0%	(\$24)
Total All Zones	2016	\$8,603,892	\$8,297,028	179,955	57,800	32%	\$149
	2015	\$6,521,293	\$6,200,323	175,832	45,142	26%	\$144
	Variance	\$2,082,599	\$2,096,705	4,123	12,658	6%	\$5

Zone Descriptions:

Zone 1	Stateline Area
Zone 2	Ski Run, Heavenly and Bijou Areas
Zone 3	Al Tahoe Area
Zone 4	Sierra Tract, East Y Area
Zone 5	West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2016	\$3,186,024.00	27,869	9,472	34%	\$336.36
2015	\$3,045,598.78	27,466	7,704	28%	\$395.33
Variance	\$140,425.22	403	1,768	6%	(\$58.97)

City of South Lake Tahoe

Room Rentals By Unit Size Month of January 2016

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2016	\$256,467	\$168,092	11,222	1,176	10%	\$218
	2015	\$186,425	\$106,505	9,610	711	7%	\$262
	Variance	\$70,042	\$61,587	1,612	465	3%	(\$44)
Units 16-30	2016	\$612,707	\$442,862	23,963	4,051	17%	\$151
	2015	\$605,578	\$458,938	23,467	3,851	16%	\$157
	Variance	\$7,129	(\$16,076)	496	200	1%	(\$6)
Units 31-50	2016	\$468,024	\$435,164	17,360	4,524	26%	\$103
	2015	\$278,157	\$234,661	14,601	2,974	20%	\$94
	Variance	\$189,867	\$200,503	2,759	1,550	6%	\$9
Units 51-75	2016	\$1,147,956	\$1,138,316	27,094	11,032	41%	\$104
	2015	\$914,823	\$881,478	28,334	9,261	33%	\$99
	Variance	\$233,133	\$256,838	(1,240)	1,771	8%	\$5
Units 76-125	2016	\$1,831,880	\$1,831,380	29,295	12,395	42%	\$148
	2015	\$1,324,159	\$1,324,410	32,581	10,593	33%	\$125
	Variance	\$507,721	\$506,970	(3,286)	1,802	9%	\$23
Units 126+	2016	\$4,286,857	\$4,281,212	71,021	24,622	35%	\$174
	2015	\$3,212,152	\$3,194,642	67,239	17,752	26%	\$181
	Variance	\$1,074,705	\$1,086,570	3,782	6,870	9%	(\$7)
Total All Unit Sizes	2016	\$8,603,891	\$8,297,026	179,955	57,800	32%	\$149
	2015	\$6,521,294	\$6,200,634	175,832	45,142	26%	\$144
	Variance	\$2,082,597	\$2,096,392	4,123	12,658	6%	\$5

2009-2016

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
<i>2008-09</i>	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
<i>2009-10</i>	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
<i>2010-11</i>	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
<i>2011-12</i>	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
<i>2012-13</i>	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
<i>2013-14</i>	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
<i>2014-15</i>	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
<i>2015-16</i>	51,945	36,173	56,669	57,800									202,587

Hotel/Motel Rooms Rented

