

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in April 2016 for the Month of March 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$163,439.32	\$109,546.04	\$53,893.28	49.20%
Delinquent Motel Payments	\$1,568.16	\$920.99	\$647.17	0.00%
Property Management VHR	\$126,779.77	\$70,808.03	\$55,971.74	79.05%
Individual Property Owners	\$205,764.06	\$133,254.61	\$72,509.45	54.41%
Campground	\$405.60	\$212.40	\$193.20	0.00%
Promotion 2%	\$165,985.64	\$104,914.02	\$61,071.62	58.21%
TOT Totals	<u>\$663,942.55</u>	<u>\$419,656.09</u>	<u>\$244,286.46</u>	<u>58.21%</u>
Total General Fund TOT	<u>\$663,942.55</u>	<u>\$419,656.09</u>	<u>\$244,286.46</u>	<u>58.21%</u>
City Redevelopment TOT	\$165,985.64	\$104,914.02	\$61,071.62	58.21%
Redevelopment Area TOT	<u>\$471,943.53</u>	<u>\$282,598.95</u>	<u>\$189,344.58</u>	<u>67.00%</u>
Total Month Collections	<u><u>\$1,301,871.72</u></u>	<u><u>\$807,169.06</u></u>	<u><u>\$494,702.66</u></u>	<u><u>61.29%</u></u>

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$1,211,029.36	\$850,770.87	\$360,258.49	42.34%
Delinquent Motel Payments	\$20,663.44	\$14,089.39	\$6,574.05	46.66%
Property Management VHR	\$839,198.68	\$665,135.81	\$174,062.87	26.17%
Individual Property Owners	\$445,002.41	\$303,496.16	\$141,506.25	46.63%
Campground	\$412.80	\$212.40	\$200.40	94.35%
Promotion 2%	\$839,114.57	\$611,234.87	\$227,879.70	37.28%
TOT Totals	<u>\$3,355,421.26</u>	<u>\$2,444,939.50</u>	<u>\$910,481.76</u>	<u>37.24%</u>
Total General Fund TOT	<u>\$3,355,421.26</u>	<u>\$2,444,939.50</u>	<u>\$910,481.76</u>	<u>37.24%</u>
City Redevelopment TOT	\$839,114.57	\$611,234.87	\$227,879.70	37.28%
Redevelopment Area TOT	<u>\$2,874,183.89</u>	<u>\$2,113,927.51</u>	<u>\$760,256.38</u>	<u>35.96%</u>
Total to Date Collections	<u><u>\$7,068,719.72</u></u>	<u><u>\$5,170,101.88</u></u>	<u><u>\$1,898,617.84</u></u>	<u><u>36.72%</u></u>

Motel and VHR TOT Audit Collections 42,823.61

Total TOT Collections \$7,111,543.33

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

## Room Rentals By Zone Month of March 2016

		<i>Receipts</i>	<i>Taxable Rents</i>				<b>Average</b>
		<b>Gross Rentals</b>	<b>Net Rentals</b>	<b>Total Room</b>	<b>Room Nights</b>	<b>Occupancy</b>	<b>Room</b>
		<b>Reported</b>	<b>Reported</b>	<b>Nights Available</b>	<b>Rented</b>	<b>Percentage</b>	<b>Price</b>
<b>Zone 1</b>	2016	\$5,535,720	\$5,404,671	108,221	38,139	35%	\$145
	2015	\$3,514,859	\$3,375,877	104,780	26,868	26%	\$131
	<b>Variance</b>	\$2,020,861	\$2,028,794	3,441	11,271	9%	\$14
<b>Zone 2</b>	2016	\$672,396	\$641,355	37,975	7,496	20%	\$90
	2015	\$451,659	\$391,713	38,378	5,096	13%	\$89
	<b>Variance</b>	\$220,737	\$249,642	(403)	2,400	7%	\$1
<b>Zone 3</b>	2016	\$377,854	\$346,699	16,492	3,093	19%	\$122
	2015	\$279,724	\$270,769	16,554	3,138	19%	\$89
	<b>Variance</b>	\$98,130	\$75,930	(62)	(45)	0%	\$33
<b>Zone 4</b>	2016	\$198,833	\$105,388	11,966	1,988	17%	\$100
	2015	\$126,381	\$63,759	12,989	1,331	10%	\$95
	<b>Variance</b>	\$72,452	\$41,629	(1,023)	657	7%	\$5
<b>Zone 5</b>	2016	\$80,513	\$58,221	6,076	531	9%	\$152
	2015	\$59,756	\$45,930	4,464	387	9%	\$154
	<b>Variance</b>	\$20,757	\$12,291	1,612	144	0%	(\$2)
<b>Total All Zones</b>	2016	\$6,865,316	\$6,556,334	180,730	51,247	28%	\$134
	2015	\$4,432,379	\$4,148,048	177,165	36,820	21%	\$120
	<b>Variance</b>	\$2,432,937	\$2,408,286	3,565	14,427	7%	\$14

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

2016	\$2,260,782.11	28,396	7,011	25%	\$322.46
2015	\$1,264,691.17	29,636	3,960	13%	\$319.37
<b>Variance</b>	\$996,090.94	(1,240)	3,051	12%	\$3.09

## City of South Lake Tahoe

### Room Rentals By Unit Size Month of March 2016

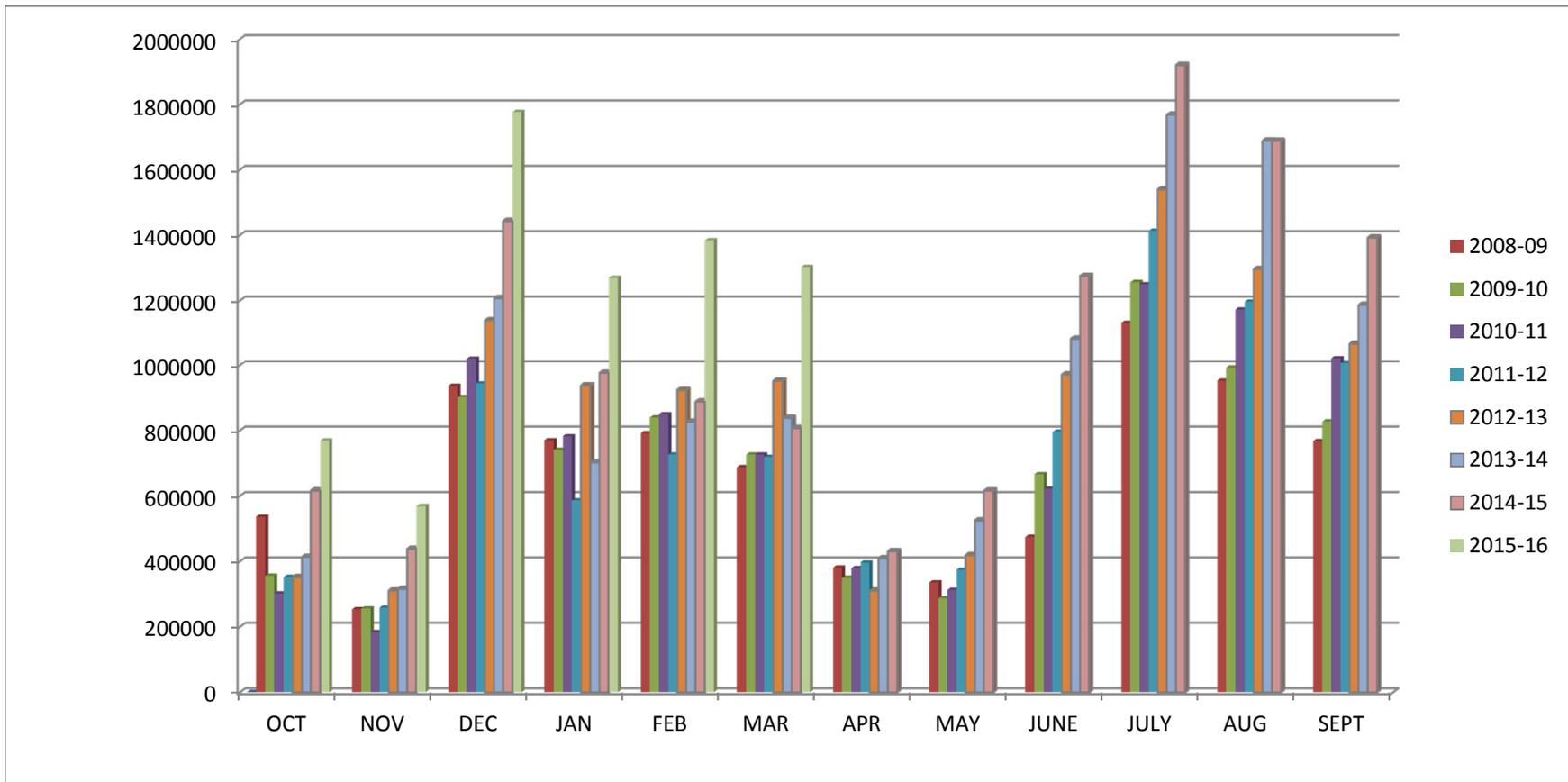
		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Units 1-15</b>	<b>2016</b>	\$230,845	\$135,417	10,137	1,072	11%	\$215
	<b>2015</b>	\$117,823	\$53,818	9,610	474	5%	\$249
	<b>Variance</b>	\$113,022	\$81,599	527	598	6%	(\$34)
<b>Units 16-30</b>	<b>2016</b>	\$392,937	\$244,817	23,777	2,787	12%	\$141
	<b>2015</b>	\$409,926	\$264,110	23,622	2,640	11%	\$155
	<b>Variance</b>	(\$16,989)	(\$19,293)	155	147	1%	(\$14)
<b>Units 31-50</b>	<b>2016</b>	\$328,386	\$285,771	17,949	3,946	22%	\$83
	<b>2015</b>	\$146,776	\$113,420	15,779	2,013	13%	\$73
	<b>Variance</b>	\$181,610	\$172,351	2,170	1,933	9%	\$10
<b>Units 51-75</b>	<b>2016</b>	\$825,926	\$816,976	25,265	10,094	40%	\$82
	<b>2015</b>	\$532,366	\$510,371	28,334	7,565	27%	\$70
	<b>Variance</b>	\$293,560	\$306,605	(3,069)	2,529	13%	\$12
<b>Units 76-125</b>	<b>2016</b>	\$1,299,471	\$1,299,471	29,295	10,080	34%	\$129
	<b>2015</b>	\$937,070	\$937,015	32,581	8,825	27%	\$106
	<b>Variance</b>	\$362,401	\$362,456	(3,286)	1,255	7%	\$23
<b>Units 126+</b>	<b>2016</b>	\$3,787,752	\$3,773,882	74,307	23,269	31%	\$163
	<b>2015</b>	\$2,288,416	\$2,269,313	67,239	15,303	23%	\$150
	<b>Variance</b>	\$1,499,336	\$1,504,569	7,068	7,966	8%	\$13
<b>Total All Unit Sizes</b>	<b>2016</b>	\$6,865,317	\$6,556,334	180,730	51,248	28%	\$134
	<b>2015</b>	\$4,432,377	\$4,148,047	177,165	36,820	21%	\$120
	<b>Variance</b>	\$2,432,940	\$2,408,287	3,565	14,428	7%	\$14

# City of South Lake Tahoe

## TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
<b>2008-09</b>	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
<b>2009-10</b>	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
<b>2010-11</b>	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
<b>2011-12</b>	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
<b>2012-13</b>	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
<b>2013-14</b>	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
<b>2014-15</b>	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577
<b>2015-16</b>	768,980	568,608	1,776,411	1,269,804	1,384,083	1,301,872							



**2009-2016**

**City of South Lake Tahoe  
Rooms Rented**

	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>	<b>Jan.</b>	<b>Feb.</b>	<b>Mar.</b>	<b>Apr.</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept.</b>	<b>Year to Date Total</b>
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247							310,550

**Hotel/Motel Rooms Rented**

