

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in May 2016 for the Month of April 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$102,645.31	\$84,301.79	\$18,343.52	21.76%
Delinquent Motel Payments	\$2,726.03	\$2,929.82	(\$203.79)	0.00%
Property Management VHR	\$57,788.75	\$38,537.66	\$19,251.09	49.95%
Individual Property Owners	\$9,093.91	\$7,277.48	\$1,816.43	24.96%
Campground	\$1,609.40	\$1,407.07	\$202.33	0.00%
Promotion 2%	\$57,954.47	\$44,817.94	\$13,136.53	29.31%
TOT Totals	<u>\$231,817.87</u>	<u>\$179,271.76</u>	<u>\$52,546.11</u>	<u>29.31%</u>
Total General Fund TOT	<u>\$231,817.87</u>	<u>\$179,271.76</u>	<u>\$52,546.11</u>	<u>29.31%</u>
City Redevelopment TOT	<u>\$57,954.47</u>	<u>\$44,817.94</u>	<u>\$13,136.53</u>	<u>29.31%</u>
Redevelopment Area TOT	<u>\$285,928.97</u>	<u>\$207,029.91</u>	<u>\$78,899.06</u>	<u>38.11%</u>
Total Month Collections	<u><u>\$575,701.31</u></u>	<u><u>\$431,119.61</u></u>	<u><u>\$144,581.70</u></u>	<u><u>33.54%</u></u>

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$1,313,674.67	\$935,072.66	\$378,602.01	40.49%
Delinquent Motel Payments	\$23,389.47	\$17,019.21	\$6,370.26	37.43%
Property Management VHR	\$896,987.43	\$703,673.47	\$193,313.96	27.47%
Individual Property Owners	\$454,096.32	\$310,773.63	\$143,322.69	46.12%
Campground	\$2,022.20	\$1,619.47	\$402.73	24.87%
Promotion 2%	\$897,069.04	\$656,052.81	\$241,016.23	36.74%
TOT Totals	<u>\$3,587,239.13</u>	<u>\$2,624,211.25</u>	<u>\$963,027.88</u>	<u>36.70%</u>
Total General Fund TOT	<u>\$3,587,239.13</u>	<u>\$2,624,211.25</u>	<u>\$963,027.88</u>	<u>36.70%</u>
City Redevelopment TOT	<u>\$897,069.04</u>	<u>\$656,052.81</u>	<u>\$241,016.23</u>	<u>36.74%</u>
Redevelopment Area TOT	<u>\$3,160,112.86</u>	<u>\$2,320,957.42</u>	<u>\$839,155.44</u>	<u>36.16%</u>
Total to Date Collections	<u><u>\$7,644,421.03</u></u>	<u><u>\$5,601,221.48</u></u>	<u><u>\$2,043,199.55</u></u>	<u><u>36.48%</u></u>

Motel and VHR TOT Audit Collections 43,920.61

Total TOT Collections \$7,688,341.64

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

City of South Lake Tahoe

Room Rentals By Zone Month of April 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2016	\$3,421,870	\$3,288,736	104,730	26,661	25%	\$128
	2015	\$2,640,533	\$2,478,134	100,680	22,772	23%	\$116
	Variance	\$781,337	\$810,602	4,050	3,889	2%	\$12
Zone 2	2016	\$433,260	\$410,601	38,250	5,515	14%	\$79
	2015	\$379,573	\$324,599	37,140	4,550	12%	\$83
	Variance	\$53,687	\$86,002	1,110	965	2%	(\$4)
Zone 3	2016	\$356,201	\$334,515	15,960	3,315	21%	\$107
	2015	\$277,763	\$259,118	16,020	2,863	18%	\$97
	Variance	\$78,438	\$75,397	(60)	452	3%	\$10
Zone 4	2016	\$137,637	\$65,886	11,580	1,615	14%	\$85
	2015	\$130,179	\$61,780	10,710	1,355	13%	\$96
	Variance	\$7,458	\$4,106	870	260	1%	(\$11)
Zone 5	2016	\$56,253	\$47,158	6,540	762	12%	\$74
	2015	\$42,839	\$27,990	4,320	394	9%	\$109
	Variance	\$13,414	\$19,168	2,220	368	3%	(\$35)
Total All Zones	2016	\$4,405,221	\$4,146,896	177,060	37,868	21%	\$116
	2015	\$3,470,887	\$3,151,621	168,870	31,934	19%	\$109
	Variance	\$934,334	\$995,275	8,190	5,934	2%	\$7

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

2016	\$997,739.57	27,300	3,050	11%	\$327.13
2015	\$655,857.12	28,680	2,549	9%	\$257.30
Variance	\$341,882.45	(1,380)	501	2%	\$69.83

City of South Lake Tahoe

Room Rentals By Unit Size Month of April 2016

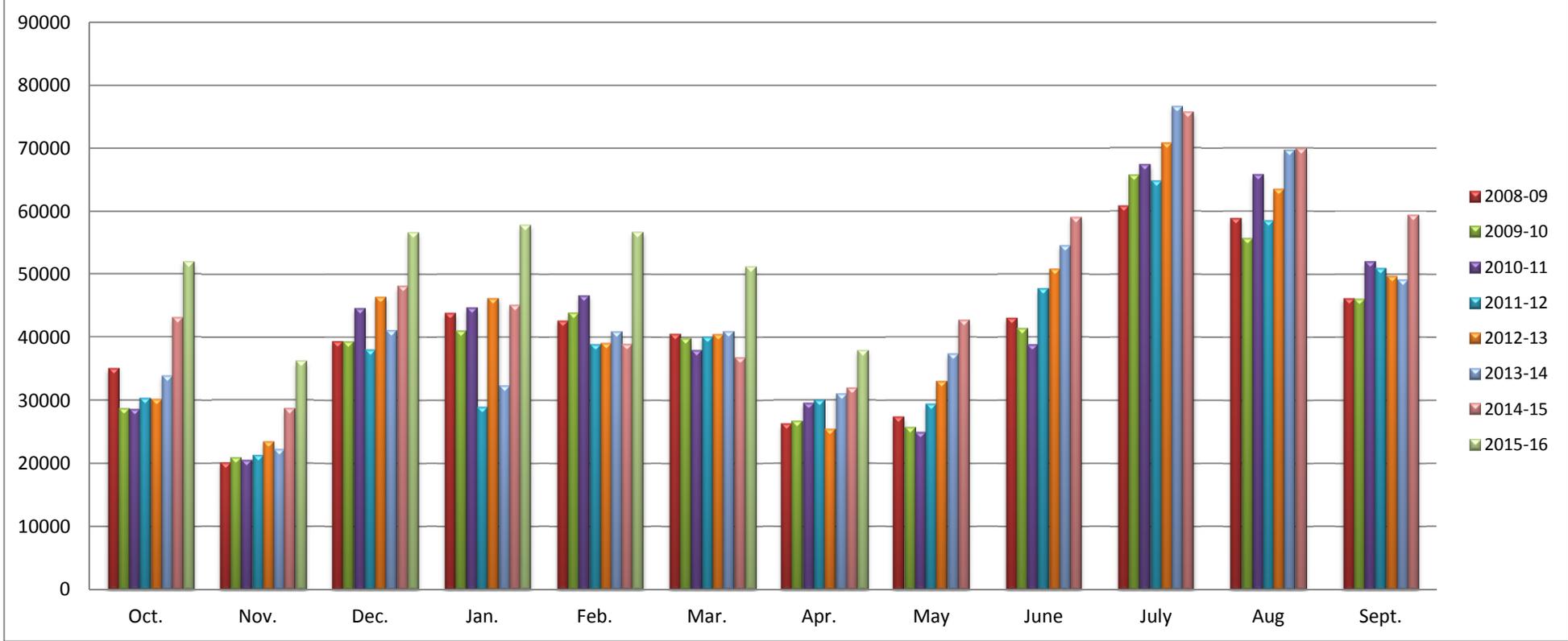
		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2016	\$145,634	\$75,285	10,140	684	7%	\$213
	2015	\$102,880	\$35,928	9,300	349	4%	\$295
	Variance	\$42,754	\$39,357	840	335	3%	(\$82)
Units 16-30	2016	\$305,041	\$175,610	24,360	2,700	11%	\$113
	2015	\$355,939	\$211,286	22,140	2,328	11%	\$153
	Variance	(\$50,898)	(\$35,676)	2,220	372	0%	(\$40)
Units 31-50	2016	\$236,847	\$193,234	17,850	3,063	17%	\$77
	2015	\$129,584	\$80,631	15,270	1,751	11%	\$74
	Variance	\$107,263	\$112,603	2,580	1,312	6%	\$3
Units 51-75	2016	\$540,359	\$531,683	24,450	7,725	32%	\$70
	2015	\$390,705	\$378,697	25,560	5,919	23%	\$66
	Variance	\$149,654	\$152,986	(1,110)	1,806	9%	\$4
Units 76-125	2016	\$782,127	\$781,569	28,350	6,340	22%	\$123
	2015	\$718,893	\$688,703	31,530	6,994	22%	\$103
	Variance	\$63,234	\$92,866	(3,180)	(654)	0%	\$20
Units 126+	2016	\$2,395,213	\$2,389,518	71,910	17,356	24%	\$138
	2015	\$1,772,886	\$1,756,376	65,070	14,593	22%	\$121
	Variance	\$622,327	\$633,142	6,840	2,763	2%	\$17
Total All Unit Sizes	2016	\$4,405,221	\$4,146,899	177,060	37,868	21%	\$116
	2015	\$3,470,887	\$3,151,621	168,870	31,934	19%	\$109
	Variance	\$934,334	\$995,278	8,190	5,934	2%	\$7

2009-2016

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
<i>2008-09</i>	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
<i>2009-10</i>	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
<i>2010-11</i>	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
<i>2011-12</i>	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
<i>2012-13</i>	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
<i>2013-14</i>	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
<i>2014-15</i>	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
<i>2015-16</i>	51,945	36,173	56,669	57,800	56,716	51,247	37,868						348,418

Hotel/Motel Rooms Rented



City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577
2015-16	768,980	568,608	1,776,411	1,269,804	1,384,083	1,301,872	575,701						

