

**City of South Lake Tahoe
Transient Occupancy Tax Report**

Revised 10/14/2016

Revenue Collected in June 2016 for the Month of May 2016

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$152,489.22	\$128,481.34	\$24,007.88	18.69%
Delinquent Motel Payments	\$2,652.92	\$128.15	\$2,524.77	0.00%
Property Management VHR	\$78,540.43	\$67,027.98	\$11,512.45	17.18%
Individual Property Owners	\$8,634.63	\$8,084.72	\$549.91	6.80%
Campground	\$4,694.08	\$4,432.30	\$261.78	0.00%
Promotion 2%	\$82,337.10	\$69,384.83	\$12,952.27	18.67%
TOT Totals	\$329,348.38	\$277,539.32	\$51,809.06	18.67%
Total General Fund TOT	\$329,348.38	\$277,539.32	\$51,809.06	18.67%
City Redevelopment TOT	\$82,337.10	\$69,384.83	\$12,952.27	18.67%
Redevelopment Area TOT	\$245,279.37	\$269,009.95	(\$23,730.58)	-8.82%
Total Month Collections	\$656,964.85	\$615,934.10	\$41,030.75	6.66%

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$1,466,163.89	\$1,063,554.00	\$402,609.89	37.86%
Delinquent Motel Payments	\$26,042.39	\$17,147.36	\$8,895.03	51.87%
Property Management VHR	\$975,527.86	\$770,701.45	\$204,826.41	26.58%
Individual Property Owners	\$461,780.95	\$318,858.35	\$142,922.60	44.82%
Campground	\$6,716.28	\$6,051.77	\$664.51	10.98%
Promotion 2%	\$979,406.14	\$725,437.64	\$253,968.50	35.01%
TOT Totals	\$3,916,587.51	\$2,901,750.57	\$1,014,836.94	34.97%
Total General Fund TOT	\$3,916,587.51	\$2,901,750.57	\$1,014,836.94	34.97%
City Redevelopment TOT	\$979,406.14	\$725,437.64	\$253,968.50	35.01%
Redevelopment Area TOT	\$3,405,392.23	\$2,589,967.37	\$815,424.86	31.48%
Total to Date Collections	\$8,301,385.88	\$6,217,155.58	\$2,084,230.30	33.52%

Motel and VHR TOT Audit Collections 66,989.83

Total TOT Collections \$8,368,375.71

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

City of South Lake Tahoe

Room Rentals By Zone Month of May 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2016	\$3,295,105	\$3,163,516	108,221	27,995	26%	\$118
	2015	\$3,538,053	\$3,352,983	104,036	30,188	29%	\$117
	Variance	(\$242,948)	(\$189,467)	4,185	(2,193)	-3%	\$1
Zone 2	2016	\$624,112	\$599,703	38,781	6,813	18%	\$92
	2015	\$618,326	\$550,970	39,029	6,241	16%	\$99
	Variance	\$5,786	\$48,733	(248)	572	2%	(\$7)
Zone 3	2016	\$500,058	\$475,713	16,492	3,817	23%	\$131
	2015	\$466,631	\$448,831	16,554	3,850	23%	\$121
	Variance	\$33,427	\$26,882	(62)	(33)	0%	\$10
Zone 4	2016	\$184,519	\$93,380	11,966	1,622	14%	\$114
	2015	\$168,875	\$97,540	11,067	1,744	16%	\$97
	Variance	\$15,644	(\$4,160)	899	(122)	-2%	\$17
Zone 5	2016	\$80,990	\$61,210	6,758	792	12%	\$102
	2015	\$70,766	\$65,356	4,526	718	16%	\$99
	Variance	\$10,224	(\$4,146)	2,232	74	-4%	\$3
Total All Zones	2016	\$4,684,784	\$4,393,522	182,218	41,039	23%	\$114
	2015	\$4,862,651	\$4,515,680	175,212	42,741	24%	\$114
	Variance	(\$177,867)	(\$122,158)	7,006	(1,702)	-1%	\$0

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
2016	\$1,312,644.00	28,613	4,789	17%	\$274.10
2015	\$1,139,324.86	26,660	4,190	16%	\$271.92
Variance	\$173,319.14	1,953	599	1%	\$2.18

City of South Lake Tahoe

Room Rentals By Unit Size Month of May 2016

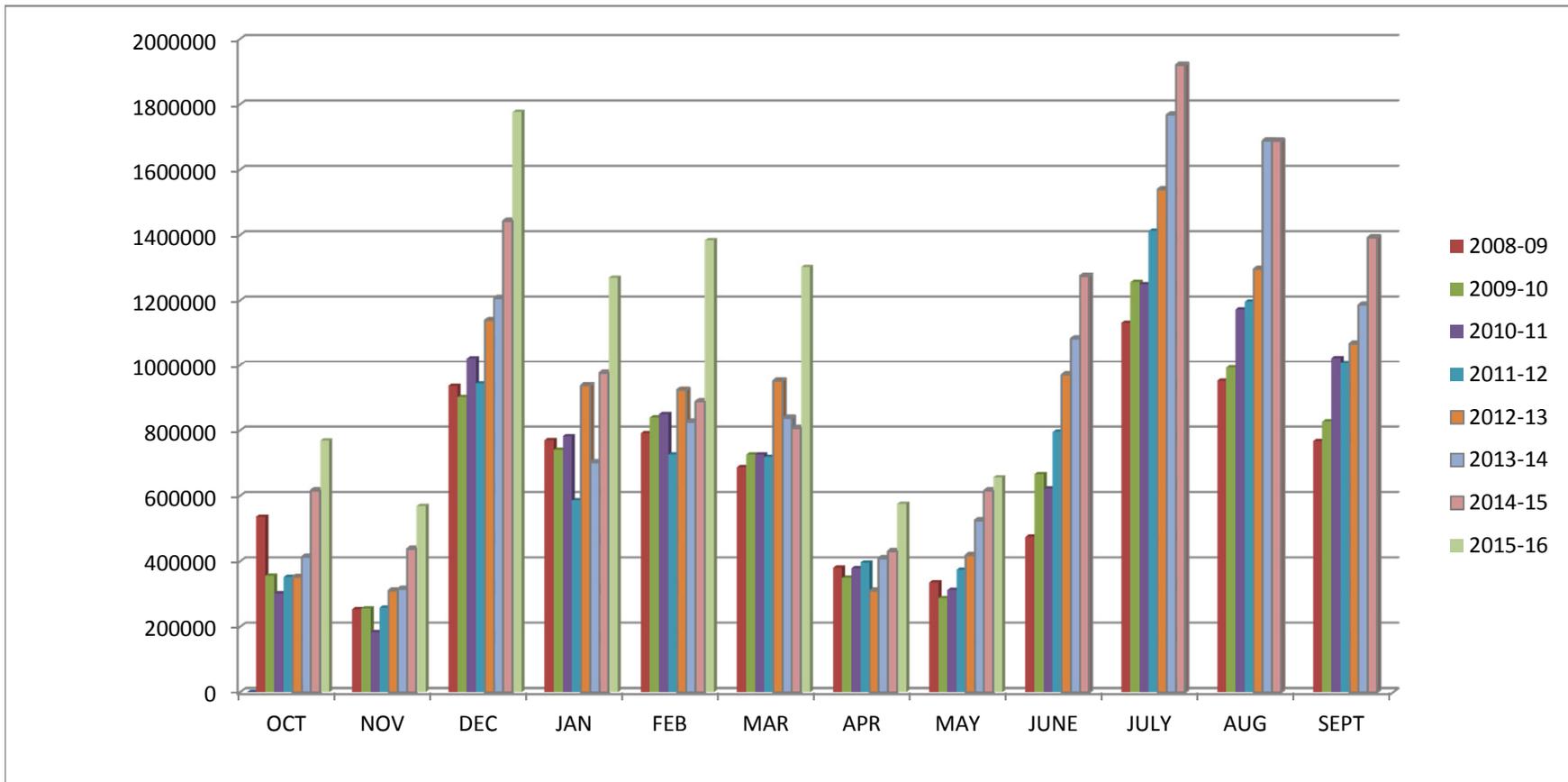
		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2016	\$197,814	\$110,788	10,478	977	9%	\$202
	2015	\$152,718	\$81,041	9,610	835	9%	\$183
	Variance	\$45,096	\$29,747	868	142	0%	\$19
Units 16-30	2016	\$389,331	\$232,615	24,428	2,613	11%	\$149
	2015	\$476,630	\$325,635	23,591	3,124	13%	\$153
	Variance	(\$87,299)	(\$93,020)	837	(511)	-2%	(\$4)
Units 31-50	2016	\$306,110	\$273,385	18,445	3,623	20%	\$84
	2015	\$195,865	\$141,774	15,779	2,259	14%	\$87
	Variance	\$110,245	\$131,611	2,666	1,364	6%	(\$3)
Units 51-75	2016	\$680,492	\$670,642	25,265	8,717	35%	\$78
	2015	\$646,173	\$634,315	26,412	8,250	31%	\$78
	Variance	\$34,319	\$36,327	(1,147)	467	4%	\$0
Units 76-125	2016	\$986,033	\$986,033	29,295	7,484	26%	\$132
	2015	\$1,131,579	\$1,091,179	32,581	9,797	30%	\$116
	Variance	(\$145,546)	(\$105,146)	(3,286)	(2,313)	-4%	\$16
Units 126+	2016	\$2,125,004	\$2,120,059	74,307	17,625	24%	\$121
	2015	\$2,259,686	\$2,241,736	67,239	18,476	27%	\$122
	Variance	(\$134,682)	(\$121,677)	7,068	(851)	-3%	(\$1)
Total All Unit Sizes	2016	\$4,684,784	\$4,393,522	182,218	41,039	23%	\$114
	2015	\$4,862,651	\$4,515,680	175,212	42,741	24%	\$114
	Variance	(\$177,867)	(\$122,158)	7,006	(1,702)	-1%	\$0

City of South Lake Tahoe

TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
2008-09	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
2009-10	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
2010-11	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
2011-12	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
2012-13	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
2013-14	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
2014-15	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577
2015-16	768,980	568,608	1,776,411	1,269,804	1,384,083	1,301,872	575,701	656,965					



2009-2016

**City of South Lake Tahoe
Rooms Rented**

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug	Sept.	Year to Date Total
<i>2008-09</i>	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
<i>2009-10</i>	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
<i>2010-11</i>	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
<i>2011-12</i>	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
<i>2012-13</i>	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
<i>2013-14</i>	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
<i>2014-15</i>	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
<i>2015-16</i>	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,039					389,457

Hotel/Motel Rooms Rented

