

**City of South Lake Tahoe**  
**Transient Occupancy Tax Report**

Revised 10/14/2016

**Revenue Collected in July 2016 for the Month of June 2016**

Monthly Activity:	Collected in This Month 2016	Collected in This Month 2015	2016 to 2015 Variance	% Change
Motels	\$268,583.64	\$239,877.14	\$28,706.50	11.97%
Delinquent Motel Payments	\$2,866.94	\$10,619.25	(\$7,752.31)	0.00%
Property Management VHR	\$172,750.84	\$150,258.74	\$22,492.10	14.97%
Individual Property Owners	\$129,350.66	\$108,213.16	\$21,137.50	19.53%
Campground	\$6,364.58	\$6,086.50	\$278.08	0.00%
Promotion 2%	\$193,305.55	\$171,684.93	\$21,620.62	12.59%
TOT Totals	<u>\$773,222.21</u>	<u>\$686,739.72</u>	<u>\$86,482.49</u>	<u>12.59%</u>
Total General Fund TOT	<u>\$773,222.21</u>	<u>\$686,739.72</u>	<u>\$86,482.49</u>	<u>12.59%</u>
City Redevelopment TOT	\$193,305.55	\$171,684.93	\$21,620.62	12.59%
Redevelopment Area TOT	<u>\$455,210.95</u>	<u>\$416,616.54</u>	<u>\$38,594.41</u>	<u>9.26%</u>
Total Month Collections	<u>\$1,421,738.71</u>	<u>\$1,275,041.19</u>	<u>\$146,697.52</u>	<u>11.51%</u>

Fiscal Year-to-Date:	2016	2015	2016 to 2015 Variance	% Change
Motels	\$1,734,747.53	\$1,303,431.14	\$431,316.39	33.09%
Delinquent Motel Payments	\$28,909.33	\$27,766.61	\$1,142.72	4.12%
Property Management VHR	\$1,148,278.70	\$920,960.19	\$227,318.51	24.68%
Individual Property Owners	\$591,131.61	\$427,071.51	\$164,060.10	38.42%
Campground	\$13,080.86	\$12,138.27	\$942.59	7.77%
Promotion 2%	\$1,172,711.69	\$897,122.57	\$275,589.12	30.72%
TOT Totals	<u>\$4,689,809.72</u>	<u>\$3,588,490.29</u>	<u>\$1,101,319.43</u>	<u>30.69%</u>
Total General Fund TOT	<u>\$4,689,809.72</u>	<u>\$3,588,490.29</u>	<u>\$1,101,319.43</u>	<u>30.69%</u>
City Redevelopment TOT	\$1,172,711.69	\$897,122.57	\$275,589.12	30.72%
Redevelopment Area TOT	<u>\$3,860,603.17</u>	<u>\$3,006,583.91</u>	<u>\$854,019.26</u>	<u>28.40%</u>
Total to Date Collections	<u>\$9,723,124.59</u>	<u>\$7,492,196.77</u>	<u>\$2,230,927.81</u>	<u>29.78%</u>

Motel and VHR TOT Audit Collections 77,976.39

Total TOT Collections \$9,801,100.98

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

## City of South Lake Tahoe

### Room Rentals By Zone Month of June 2016

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	<b>2016</b>	\$5,939,638	\$5,823,986	103,740	42,637	41%	\$139
	<b>2015</b>	\$5,401,193	\$5,225,046	100,680	39,668	39%	\$136
	<b>Variance</b>	\$538,445	\$598,940	3,060	2,969	2%	\$3
<b>Zone 2</b>	<b>2016</b>	\$1,180,018	\$1,132,093	37,530	10,955	29%	\$108
	<b>2015</b>	\$1,025,374	\$966,492	37,140	9,794	26%	\$105
	<b>Variance</b>	\$154,644	\$165,601	390	1,161	3%	\$3
<b>Zone 3</b>	<b>2016</b>	\$1,000,441	\$976,771	15,960	6,500	41%	\$154
	<b>2015</b>	\$839,889	\$822,614	16,020	5,354	33%	\$157
	<b>Variance</b>	\$160,552	\$154,157	(60)	1,146	8%	(\$3)
<b>Zone 4</b>	<b>2016</b>	\$282,606	\$182,125	11,580	2,889	25%	\$98
	<b>2015</b>	\$264,296	\$191,517	10,710	3,176	30%	\$83
	<b>Variance</b>	\$18,310	(\$9,392)	870	(287)	-5%	\$15
<b>Zone 5</b>	<b>2016</b>	\$119,860	\$92,135	6,540	874	13%	\$137
	<b>2015</b>	\$127,892	\$123,772	4,380	1,049	24%	\$122
	<b>Variance</b>	(\$8,032)	(\$31,637)	2,160	(175)	-11%	\$15
<b>Total All Zones</b>	<b>2016</b>	\$8,522,563	\$8,207,110	175,350	63,855	36%	\$133
	<b>2015</b>	\$7,658,644	\$7,329,441	168,930	59,041	35%	\$130
	<b>Variance</b>	\$863,919	\$877,669	6,420	4,814	1%	\$3

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>	Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported				
<b>2016</b>	\$3,107,336.69	27,690	9,823	35%	\$316.33
<b>2015</b>	\$2,612,698.00	25,350	8,308	33%	\$314.48
<b>Variance</b>	\$494,638.69	2,340	1,515	2%	\$1.85

## City of South Lake Tahoe

### Room Rentals By Unit Size Month of June 2016

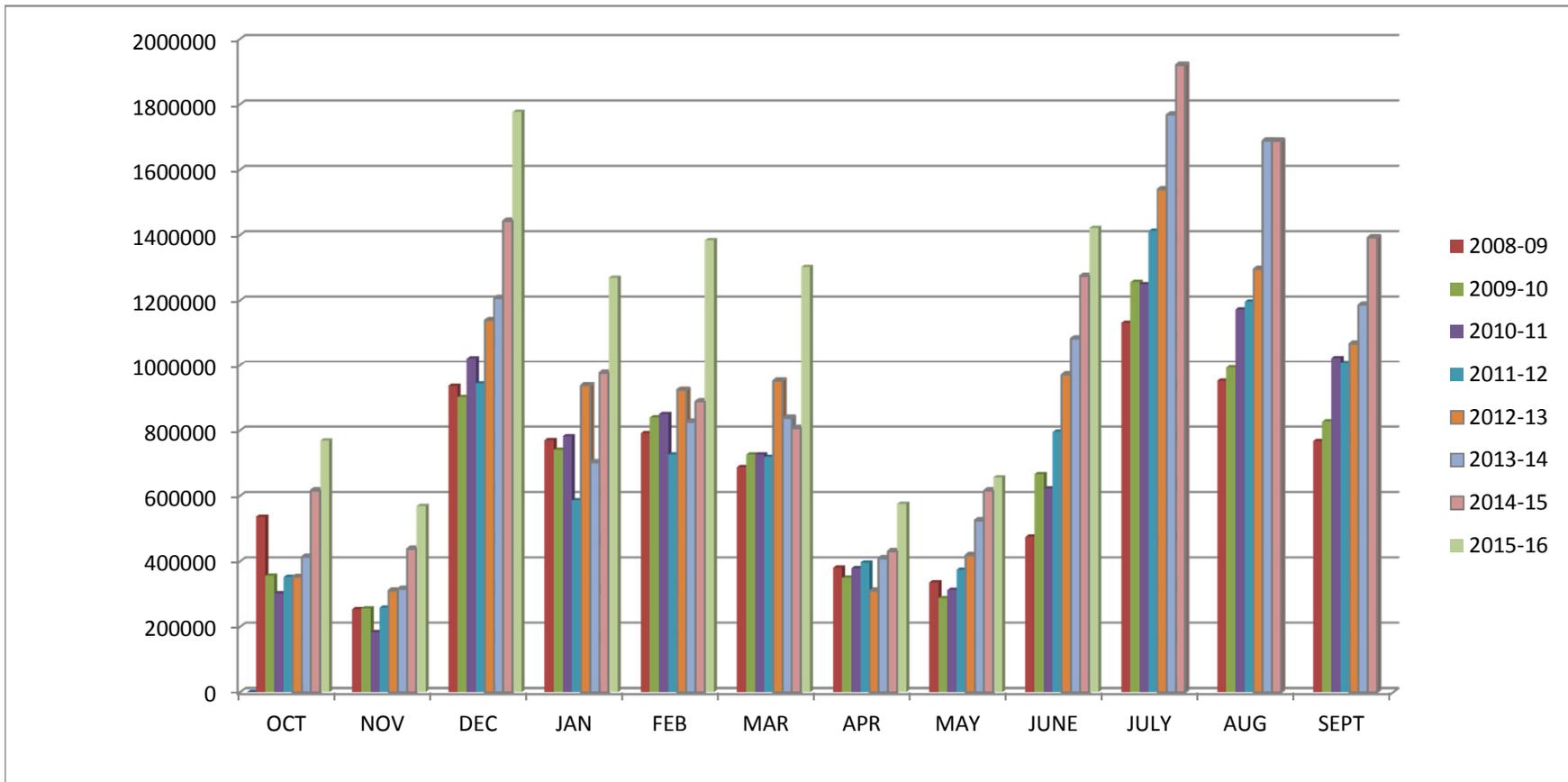
		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms	Room Nights	Occupancy	Average
		Gross Rentals	Net Rentals				
		Reported	Reported				
<b>Units 1-15</b>	2016	\$312,887	\$224,062	10,140	1,753	17%	\$178
	2015	\$214,992	\$146,485	9,300	1,155	12%	\$186
	<b>Variance</b>	\$97,895	\$77,577	840	598	5%	(\$8)
<b>Units 16-30</b>	2016	\$566,014	\$387,371	23,640	3,649	15%	\$155
	2015	\$631,829	\$502,857	22,200	4,423	20%	\$143
	<b>Variance</b>	(\$65,815)	(\$115,486)	1,440	(774)	-5%	\$12
<b>Units 31-50</b>	2016	\$527,814	\$498,974	16,860	5,069	30%	\$104
	2015	\$317,343	\$271,137	15,270	3,441	23%	\$92
	<b>Variance</b>	\$210,471	\$227,837	1,590	1,628	7%	\$12
<b>Units 51-75</b>	2016	\$1,135,147	\$1,120,947	24,450	12,071	49%	\$94
	2015	\$1,137,414	\$1,116,151	25,560	12,394	48%	\$92
	<b>Variance</b>	(\$2,267)	\$4,796	(1,110)	(323)	1%	\$2
<b>Units 76-125</b>	2016	\$1,930,081	\$1,930,081	28,350	13,327	47%	\$145
	2015	\$1,837,676	\$1,791,371	31,530	14,107	45%	\$130
	<b>Variance</b>	\$92,405	\$138,710	(3,180)	(780)	2%	\$15
<b>Units 126+</b>	2016	\$4,050,620	\$4,045,675	71,910	27,986	39%	\$145
	2015	\$3,519,390	\$3,501,440	65,070	23,521	36%	\$150
	<b>Variance</b>	\$531,230	\$544,235	6,840	4,465	3%	(\$5)
<b>Total All Unit Sizes</b>	2016	\$8,522,563	\$8,207,110	175,350	63,855	36%	\$133
	2015	\$7,658,644	\$7,329,441	168,930	59,041	35%	\$130
	<b>Variance</b>	\$863,919	\$877,669	6,420	4,814	1%	\$3

# City of South Lake Tahoe

## TOT Collected

(excluding audit collections)

<u>YEAR</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG</u>	<u>SEPT</u>	<u>TOTAL</u>
<b>2008-09</b>	536,575	253,937	936,754	770,793	791,323	687,883	380,578	335,315	474,690	1,131,618	952,054	767,587	8,019,107
<b>2009-10</b>	356,210	256,067	901,625	741,264	839,673	725,826	349,303	287,825	666,724	1,256,002	992,942	827,005	8,200,466
<b>2010-11</b>	302,804	183,646	1,022,085	782,771	850,362	726,854	379,079	312,732	621,865	1,249,500	1,172,591	1,023,480	8,627,769
<b>2011-12</b>	351,807	259,005	944,112	586,008	726,215	718,847	396,638	374,560	795,750	1,412,969	1,195,854	1,006,606	8,768,372
<b>2012-13</b>	352,360	311,214	1,139,117	938,361	924,117	952,435	309,956	419,142	970,739	1,539,841	1,295,749	1,067,658	10,220,690
<b>2013-14</b>	413,240	316,321	1,207,678	702,471	826,225	838,573	409,738	525,592	1,083,420	1,768,106	1,689,276	1,187,000	10,967,640
<b>2014-15</b>	616,901	438,053	1,443,697	975,930	888,351	807,169	431,120	615,934	1,275,041	1,920,591	1,688,228	1,392,562	12,493,577
<b>2015-16</b>	768,980	568,608	1,776,411	1,269,804	1,384,083	1,301,872	575,701	656,965	1,421,739				



**2009-2016**

**City of South Lake Tahoe  
Rooms Rented**

	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>	<b>Jan.</b>	<b>Feb.</b>	<b>Mar.</b>	<b>Apr.</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept.</b>	<b>Year to Date Total</b>
2008-09	35,080	20,120	39,414	43,871	42,652	40,596	26,284	27,444	43,070	60,892	58,941	46,218	484,582
2009-10	28,750	20,908	39,355	41,066	43,923	39,899	26,692	25,764	41,439	65,785	55,781	46,115	475,477
2010-11	28,602	20,506	44,643	44,718	46,656	38,016	29,562	25,006	38,882	67,447	65,884	52,075	501,997
2011-12	30,378	21,282	38,079	28,979	38,920	40,149	30,029	29,478	47,736	64,847	58,558	51,018	479,453
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855				453,808

**Hotel/Motel Rooms Rented**

