

**City of South Lake Tahoe
Transient Occupancy Tax Report**

Revenue Collected in December 2018 for the Month of November 2018

Monthly Activity:	Collected in This Month 2018	Collected in This Month 2017	Month Variance	% Change
Motels	\$153,212.35	\$103,534.66	\$49,677.69	47.98%
Delinquent Motel Payments	\$7,819.08	\$2,519.35	\$5,299.73	210.36%
Property Management VHR	\$102,540.79	\$82,803.58	\$19,737.21	23.84%
Individual Property Owners (VHR)	\$22,528.73	\$17,031.53	\$5,497.20	32.28%
Shared VHRs	\$81.54	\$0.00	\$81.54	#DIV/0!
Campground	\$1,180.68	\$1,224.45	(\$43.77)	-3.57%
Promotion 2%	\$95,787.73	\$69,037.86	\$26,749.87	38.75%
TOT Totals	<u>\$383,150.90</u>	<u>\$276,151.43</u>	<u>\$106,999.47</u>	<u>38.75%</u>
Total General Fund TOT	<u>\$383,150.90</u>	<u>\$276,151.43</u>	<u>\$106,999.47</u>	<u>38.75%</u>
City Redevelopment TOT	\$95,787.73	\$69,037.86	\$26,749.87	38.75%
Redevelopment Area TOT	<u>\$321,786.56</u>	<u>\$260,727.33</u>	<u>\$61,059.23</u>	<u>23.42%</u>
Total General Fund Monthly Collections	<u>\$800,725.19</u>	<u>\$605,916.62</u>	<u>\$194,808.57</u>	<u>32.15%</u>
Restricted Measure P TOT 2%	<u>\$148,934.82</u>	<u>\$118,367.39</u>	<u>\$30,567.43</u>	<u>25.82%</u>

Fiscal Year-to-Date:	2018/19	2017/18	Fiscal Year Variance	% Change
Motels	\$322,549.17	\$273,513.99	\$49,035.18	17.93%
Delinquent Motel Payments	\$10,918.70	\$6,389.04	\$4,529.66	70.90%
Property Management VHR	\$163,504.46	\$150,440.49	\$13,063.97	8.68%
Individual Property Owners	\$35,755.26	\$21,916.62	\$13,838.64	63.14%
Shared VHRs	\$81.54	\$0.00	\$81.54	#DIV/0!
Campground	\$2,657.35	\$2,365.93	\$291.42	12.32%
Promotion 2%	\$178,488.83	\$151,542.03	\$26,946.80	17.78%
TOT Totals	<u>\$713,955.31</u>	<u>\$606,168.10</u>	<u>\$107,787.21</u>	<u>17.78%</u>
Total General Fund TOT	<u>\$713,955.31</u>	<u>\$606,168.10</u>	<u>\$107,787.21</u>	<u>17.78%</u>
City Redevelopment TOT	\$178,488.83	\$151,542.03	\$26,946.80	17.78%
Redevelopment Area TOT	<u>\$683,472.48</u>	<u>\$584,407.98</u>	<u>\$99,064.50</u>	<u>16.95%</u>
Total to Date General Fund Collections	<u>\$1,575,916.62</u>	<u>\$1,342,118.11</u>	<u>\$233,798.51</u>	<u>17.42%</u>
Motel and VHR TOT Audit Collections	\$42,348.85			
Total TOT Collections	<u>\$1,618,265.47</u>			
Restricted Measure P TOT 2%	<u>\$294,600.83</u>	<u>\$256,649.25</u>	<u>\$37,951.58</u>	<u>14.79%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

City of South Lake Tahoe

Room Rentals By Zone Month of November 2018

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Zone 1	2018	\$3,924,562	\$3,799,460	104490	30499	29%	\$129
	2017	\$3,140,376	\$3,045,095	104490	24897	24%	\$126
	Variance	\$784,186	\$754,365	0	5602	5%	\$3
Zone 2	2018	\$756,358	\$665,620	35940	7314	20%	\$103
	2017	\$541,909	\$496,564	33180	5888	18%	\$92
	Variance	\$214,449	\$169,056	2760	1426	2%	\$11
Zone 3	2018	\$486,924	\$460,634	15960	3652	23%	\$133
	2017	\$293,702	\$268,747	15960	2440	15%	\$120
	Variance	\$193,222	\$191,887	0	1212	8%	\$13
Zone 4	2018	\$201,367	\$85,522	11610	1728	15%	\$117
	2017	\$163,358	\$64,738	11610	1366	12%	\$120
	Variance	\$38,009	\$20,784	0	362	3%	(\$3)
Zone 5	2018	\$111,912	\$59,692	6090	657	11%	\$170
	2017	\$82,535	\$43,850	6540	566	9%	\$146
	Variance	\$29,377	\$15,842	(450)	91	2%	\$24
Total All Zones	2018	\$5,481,123	\$5,070,928	174090	43850	25%	\$125
	2017	\$4,221,880	\$3,918,994	171780	35157	20%	\$120
	Variance	\$1,259,243	\$1,151,934	2310	8693	5%	\$5

Zone Descriptions:

Zone 1	Stateline Area
Zone 2	Ski Run, Heavenly and Bijou Areas
Zone 3	Al Tahoe Area
Zone 4	Sierra Tract, East Y Area
Zone 5	West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>			Occupancy Percentage	Average Room Price
	Net Rentals Reported	Total Units Available	Total Units Rented		
2018	\$1,829,849.60	28,200	5,786	21%	\$316.25
2017	\$1,505,802.92	29,130	4,877	17%	\$308.76
Variance	\$324,046.68	(930)	909	4%	\$7.49

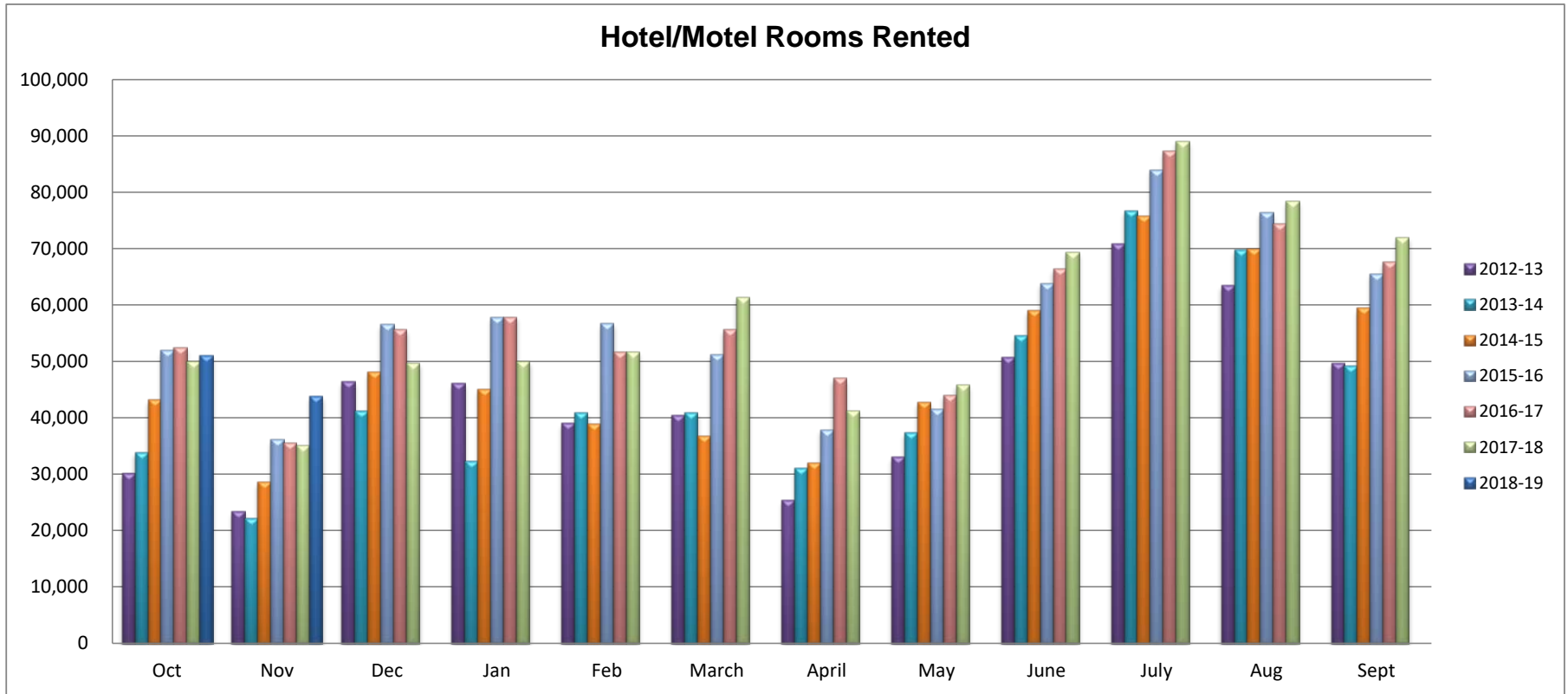
City of South Lake Tahoe

Room Rentals By Unit Size Month of November 2018

		<i>Receipts</i> Gross Rentals Reported	<i>Taxable rents</i> Net Rentals Reported	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
Units 1-15	2018	\$266,945	\$148,791	9030	1388	15%	\$192
	2017	\$212,436	\$121,324	10140	1216	12%	\$175
	Variance	\$54,509	\$27,467	(1110)	172	3%	\$17
Units 16-30	2018	\$511,790	\$272,699	24840	3110	13%	\$165
	2017	\$340,463	\$163,959	24180	1959	8%	\$174
	Variance	\$171,327	\$108,740	660	1151	5%	(\$9)
Units 31-50	2018	\$375,184	\$347,259	16680	3780	23%	\$99
	2017	\$295,034	\$266,559	15720	3355	21%	\$88
	Variance	\$80,150	\$80,700	960	425	2%	\$11
Units 51-75	2018	\$684,444	\$684,444	27360	8221	30%	\$83
	2017	\$599,455	\$597,055	25560	7579	30%	\$79
	Variance	\$84,989	\$87,389	1800	642	0%	\$4
Units 76-125	2018	\$1,085,590	\$1,067,040	24270	8138	34%	\$133
	2017	\$775,497	\$775,497	24270	5873	24%	\$132
	Variance	\$310,093	\$291,543	0	2265	10%	\$1
Units 126+	2018	\$2,557,171	\$2,550,696	71910	19213	27%	\$133
	2017	\$1,998,995	\$1,994,600	71910	15175	21%	\$132
	Variance	\$558,176	\$556,096	0	4038	6%	\$1
Total All Unit Sizes	2018	\$5,481,124	\$5,070,929	174090	43850	25%	\$125
	2017	\$4,221,880	\$3,918,994	171780	35157	20%	\$120
	Variance	\$1,259,244	\$1,151,935	2310	8693	5%	\$5

City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850											94,965



**City of South Lake Tahoe
TOT Collected
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725											\$1,575,917

