

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in June 2020 for the Month of May 2020

Monthly Activity:	Collected in This Month 2020	Collected in This Month 2019	Month Variance	% Change
Motels	\$12,643	\$152,944	(\$140,301)	-91.7%
Delinquent Motel Payments	\$3,029	\$893	\$2,136	239.2%
Property Management VHR	\$1,049	\$81,464	(\$80,415)	-98.7%
Individual Property Owners (VHR)	\$7,668	\$10,453	(\$2,785)	-26.6%
Shared VHRs	\$118	\$672	(\$554)	-82.4%
Campground	\$0	\$3,798	(\$3,798)	-100.0%
Promotion 2%	\$8,169	\$83,408	(\$75,239)	-90.2%
TOT Totals	<u>\$32,676</u>	<u>\$333,632</u>	<u>(\$300,957)</u>	<u>-90.2%</u>
Total General Fund TOT	<u>\$32,676</u>	<u>\$333,632</u>	<u>(\$300,957)</u>	<u>-90.2%</u>
City Redevelopment TOT	\$8,169	\$83,408	(\$75,239)	-90.2%
Redevelopment Area TOT	<u>\$11,160</u>	<u>\$327,316</u>	<u>(\$316,156)</u>	<u>-96.6%</u>
Total General Fund Monthly Collections	<u>\$52,005</u>	<u>\$744,356</u>	<u>(\$692,351)</u>	<u>-93.0%</u>
Restricted Measure P TOT 2%	<u>\$10,044</u>	<u>\$139,805</u>	<u>(\$129,761)</u>	<u>-92.8%</u>

Fiscal Year-to-Date:	2019/2020	2018/2019	Fiscal Year Variance	% Change
Motels	\$1,128,911	\$1,606,826	(\$477,915)	-29.7%
Delinquent Motel Payments	\$26,471	\$30,365	(\$3,894)	-12.8%
Property Management VHR	\$949,995	\$1,220,641	(\$270,645)	-22.2%
Individual Property Owners	\$439,579	\$544,593	(\$105,014)	-19.3%
Shared VHRs	\$41,593	\$15,269	\$26,324	172.4%
Campground	\$13,090	\$21,055	(\$7,965)	-37.8%
Promotion 2%	\$866,547	\$1,146,775	(\$280,228)	-24.4%
TOT Totals	<u>\$3,466,187</u>	<u>\$4,585,524</u>	<u>(\$1,119,337)</u>	<u>-24.4%</u>
Total General Fund TOT	<u>\$3,466,187</u>	<u>\$4,585,524</u>	<u>(\$1,119,337)</u>	<u>-24.4%</u>
City Redevelopment TOT	\$866,547	\$1,146,775	(\$280,228)	-24.4%
Redevelopment Area TOT	<u>\$2,916,517</u>	<u>\$3,934,139</u>	<u>(\$1,017,622)</u>	<u>-25.9%</u>
Total to Date General Fund Collections	<u>\$7,249,251</u>	<u>\$9,666,438</u>	<u>(\$2,417,187)</u>	<u>-25.0%</u>
Motel and VHR TOT Audit Collections	\$78,095			
Total TOT Collections	<u>\$7,327,346</u>			
Restricted Measure P TOT 2%	<u>\$1,371,633</u>	<u>\$1,825,098</u>	<u>(\$453,466)</u>	<u>-24.8%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

City of South Lake Tahoe

Room Rentals By Zone Month of May 2020

		<i>Receipts</i>	<i>Taxable Rents</i>				<i>Average</i>
		Gross Rentals Reported	Net Rentals Reported				Total Room Nights Available
Zone 1	2020	\$283,939	\$152,513	107074	1939	2%	\$146
	2019	\$3,905,383	\$3,768,240	107973	27472	25%	\$142
	Variance	(\$3,621,444)	(\$3,615,727)	(899)	(25533)	-24%	\$3
Zone 2	2020	\$140,938	\$60,613	37200	876	2%	\$161
	2019	\$828,658	\$712,252	35340	7346	21%	\$113
	Variance	(\$687,720)	(\$651,639)	1860	(6470)	-18%	\$48
Zone 3	2020	\$86,518	\$58,258	16492	526	3%	\$164
	2019	\$547,498	\$519,138	16492	4207	26%	\$130
	Variance	(\$460,980)	(\$460,880)	0	(3681)	-22%	\$34
Zone 4	2020	\$105,682	\$1,305	12865	21	0%	\$5,032
	2019	\$211,740	\$107,961	11997	2018	17%	\$105
	Variance	(\$106,059)	(\$106,656)	868	(1997)	-17%	\$4,928
Zone 5	2020	\$44,371	\$13,401	8587	209	2%	\$212
	2019	\$95,021	\$57,898	6293	615	10%	\$155
	Variance	(\$50,650)	(\$44,497)	2294	(406)	-7%	\$58
Total All Zones	2020	\$661,448	\$286,090	182218	3571	2%	\$185
	2019	\$5,588,300	\$5,165,489	178095	41658	23%	\$134
	Variance	(\$4,926,852)	(\$4,879,399)	4123	(38087)	-21%	\$51

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				<i>Average</i>
	Net Rentals Reported				Total Units Available
2020	\$17,881	26164	56	0%	\$319
2019	\$1,450,329	27528	4886	18%	\$297
Variance	(\$1,432,448)	(1364)	(4830)	-18%	\$22

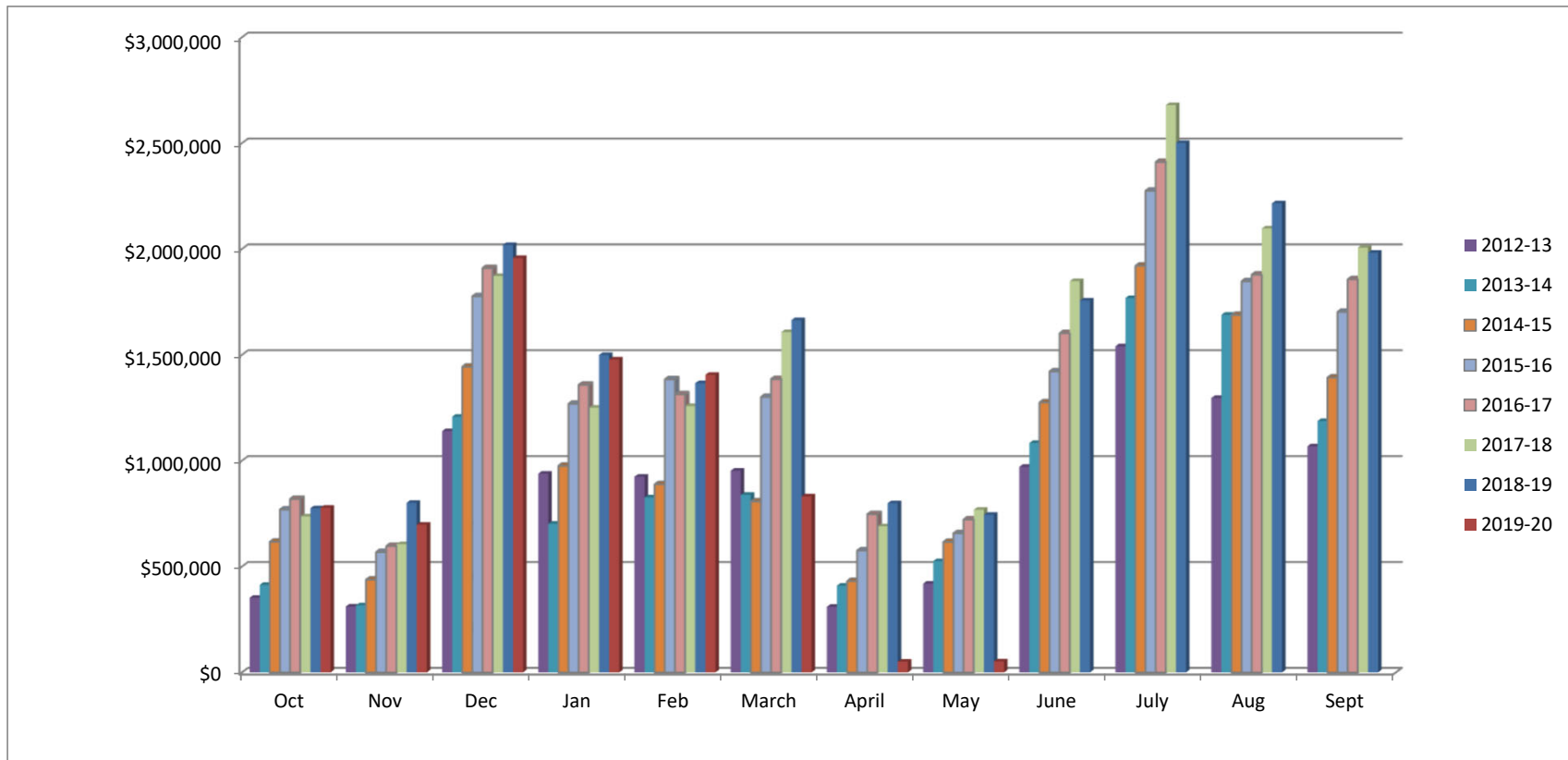
City of South Lake Tahoe

Room Rentals By Unit Size Month of May 2020

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms	Room Nights	Occupancy	Average
		Gross Rentals	Net Rentals				
		Reported	Reported				
Units 1-15	2020	\$104,648	\$12,536	10509	148	1%	\$707
	2019	\$287,004	\$160,766	9331	1669	18%	\$172
	Variance	(\$182,356)	(\$148,230)	1178	(1521)	-16%	\$535
Units 16-30	2020	\$278,420	\$58,133	28582	626	2%	\$445
	2019	\$486,772	\$239,574	25730	2551	10%	\$191
	Variance	(\$208,352)	(\$181,441)	2852	(1925)	-8%	\$254
Units 31-50	2020	\$59,945	\$31,985	17236	431	3%	\$139
	2019	\$359,201	\$349,106	17236	3349	19%	\$107
	Variance	(\$299,256)	(\$317,121)	0	(2918)	-17%	\$32
Units 51-75	2020	\$22,091	\$22,091	26567	314	1%	\$70
	2019	\$685,550	\$685,550	26412	7397	28%	\$93
	Variance	(\$663,459)	(\$663,459)	155	(7083)	-27%	(\$22)
Units 76-125	2020	\$88,336	\$53,336	25017	633	3%	\$140
	2019	\$1,095,034	\$1,065,334	25079	7588	30%	\$144
	Variance	(\$1,006,698)	(\$1,011,998)	(62)	(6955)	-28%	(\$5)
Units 126+	2020	\$108,008	\$108,008	74307	1419	2%	\$76
	2019	\$2,674,739	\$2,665,159	74307	19104	26%	\$140
	Variance	(\$2,566,731)	(\$2,557,151)	0	(17685)	-24%	(\$64)
Total All Unit Sizes	2020	\$661,448	\$286,090	182218	3571	2%	\$185
	2019	\$5,588,300	\$5,165,489	178095	41658	23%	\$134
	Variance	(\$4,926,852)	(\$4,879,399)	4123	(38087)	-21%	\$51

**City of South Lake Tahoe
TOT Collected
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	\$352,360	\$311,214	\$1,139,117	\$938,361	\$924,117	\$952,435	\$309,956	\$419,142	\$970,739	\$1,539,841	\$1,295,749	\$1,067,658	\$10,220,690
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581	\$2,215,538	\$1,982,001	\$18,120,867
2019-20	\$777,723	\$697,767	\$1,957,152	\$1,477,661	\$1,405,341	\$831,099	\$50,505	\$52,005					\$7,249,251



City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2012-13	30,183	23,447	46,442	46,215	39,121	40,558	25,427	33,031	50,836	70,868	63,567	49,721	519,416
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658	67,046	85,023	82,754	69,244	714,935
2019-20	50,619	36,938	52,338	57,754	53,535	25,684	1,738	3,571					282,177

