

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in December 2020 for the Month of November 2020

Monthly Activity:	Collected in This Month 2020	Collected in This Month 2019	Month Variance	% Change
Motels	\$160,155	\$146,338	\$13,817	9.4%
Delinquent Motel Payments	\$1,735	\$2,628	(\$893)	-34.0%
Property Management VHR	\$152,642	\$77,304	\$75,338	97.5%
Individual Property Owners (VHR)	\$17,307	\$14,476	\$2,831	19.6%
Shared VHRs	\$1,560	\$0	\$1,560	100.0%
Campground	\$0	\$1,334	(\$1,334)	-100.0%
Promotion 2%	\$111,133	\$80,693	\$30,440	37.7%
TOT Totals	<u>\$444,531</u>	<u>\$322,773</u>	<u>\$121,758</u>	<u>37.7%</u>
Total General Fund TOT	<u>\$444,531</u>	<u>\$322,773</u>	<u>\$121,758</u>	<u>37.7%</u>
City Redevelopment TOT	\$111,133	\$80,693	\$30,440	37.7%
Redevelopment Area TOT	<u>\$303,995</u>	<u>\$294,300</u>	<u>\$9,695</u>	<u>3.3%</u>
Total General Fund Monthly Collections	<u>\$859,659</u>	<u>\$697,766</u>	<u>\$161,893</u>	<u>23.2%</u>
Restricted Measure P TOT 2%	<u>\$164,769</u>	<u>\$134,152</u>	<u>\$30,617</u>	<u>22.8%</u>

Fiscal Year-to-Date:	2020/2021	2019/2020	Fiscal Year Variance	% Change
Motels	\$434,265	\$261,482	\$172,783	66.1%
Delinquent Motel Payments	\$6,054	\$12,110	(\$6,056)	-50.0%
Property Management VHR	\$301,398	\$141,531	\$159,867	113.0%
Individual Property Owners	\$23,515	\$35,311	(\$11,796)	-33.4%
Shared VHRs	\$1,588	\$707	\$881	124.6%
Campground	\$63	\$2,727	(\$2,664)	-97.7%
Promotion 2%	\$255,628	\$151,289	\$104,339	69.0%
TOT Totals	<u>\$1,022,511</u>	<u>\$605,158</u>	<u>\$417,353</u>	<u>69.0%</u>
Total General Fund TOT	<u>\$1,022,511</u>	<u>\$605,158</u>	<u>\$417,353</u>	<u>69.0%</u>
City Redevelopment TOT	\$255,628	\$151,289	\$104,339	69.0%
Redevelopment Area TOT	<u>\$714,093</u>	<u>\$719,042</u>	<u>(\$4,949)</u>	<u>-0.7%</u>
Total to Date General Fund Collections	<u>\$1,992,232</u>	<u>\$1,475,489</u>	<u>\$516,743</u>	<u>35.0%</u>
Motel and VHR TOT Audit Collections	\$124,568			
Total TOT Collections	<u>\$2,116,800</u>			
Restricted Measure P TOT 2%	<u>\$381,151</u>	<u>\$277,434</u>	<u>\$103,717</u>	<u>37.4%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of November 2020

		<i>Receipts</i>	<i>Taxable Rents</i>	Total Room Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Zone 1</b>	<b>2020</b>	\$4,009,194	\$3,871,390	103650	27250	26%	\$147
	<b>2019</b>	\$3,664,462	\$3,535,727	105690	26474	25%	\$138
	<b>Variance</b>	\$344,732	\$335,663	(2040)	776	1%	\$8
<b>Zone 2</b>	<b>2020</b>	\$787,470	\$675,674	39060	5810	15%	\$136
	<b>2019</b>	\$624,118	\$529,791	34260	5669	17%	\$110
	<b>Variance</b>	\$163,352	\$145,883	4800	141	-2%	\$25
<b>Zone 3</b>	<b>2020</b>	\$394,880	\$365,910	15960	2318	15%	\$170
	<b>2019</b>	\$278,370	\$250,515	15960	2523	16%	\$110
	<b>Variance</b>	\$116,510	\$115,395	0	(205)	-1%	\$60
<b>Zone 4</b>	<b>2020</b>	\$211,004	\$122,411	12720	2505	20%	\$84
	<b>2019</b>	\$183,733	\$79,272	11610	1758	15%	\$105
	<b>Variance</b>	\$27,271	\$43,139	1110	747	5%	(\$20)
<b>Zone 5</b>	<b>2020</b>	\$151,644	\$94,297	8310	809	10%	\$187
	<b>2019</b>	\$101,535	\$44,753	7260	514	7%	\$198
	<b>Variance</b>	\$50,109	\$49,544	1050	295	3%	(\$10)
<b>Total All Zones</b>	<b>2020</b>	\$5,554,192	\$5,129,682	179700	38692	22%	\$144
	<b>2019</b>	\$4,852,218	\$4,440,058	174780	36938	21%	\$131
	<b>Variance</b>	\$701,974	\$689,624	4920	1754	0%	\$12

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>		Total Units Available	Total Units Rented	Occupancy Percentage	Average Room Price
	Net Rentals Reported					
<b>2020</b>	\$2,686,022		23670	7212	30%	\$372
<b>2019</b>	\$1,421,039		26490	4431	17%	\$321
<b>Variance</b>	\$1,264,983		(2820)	2781	14%	\$51

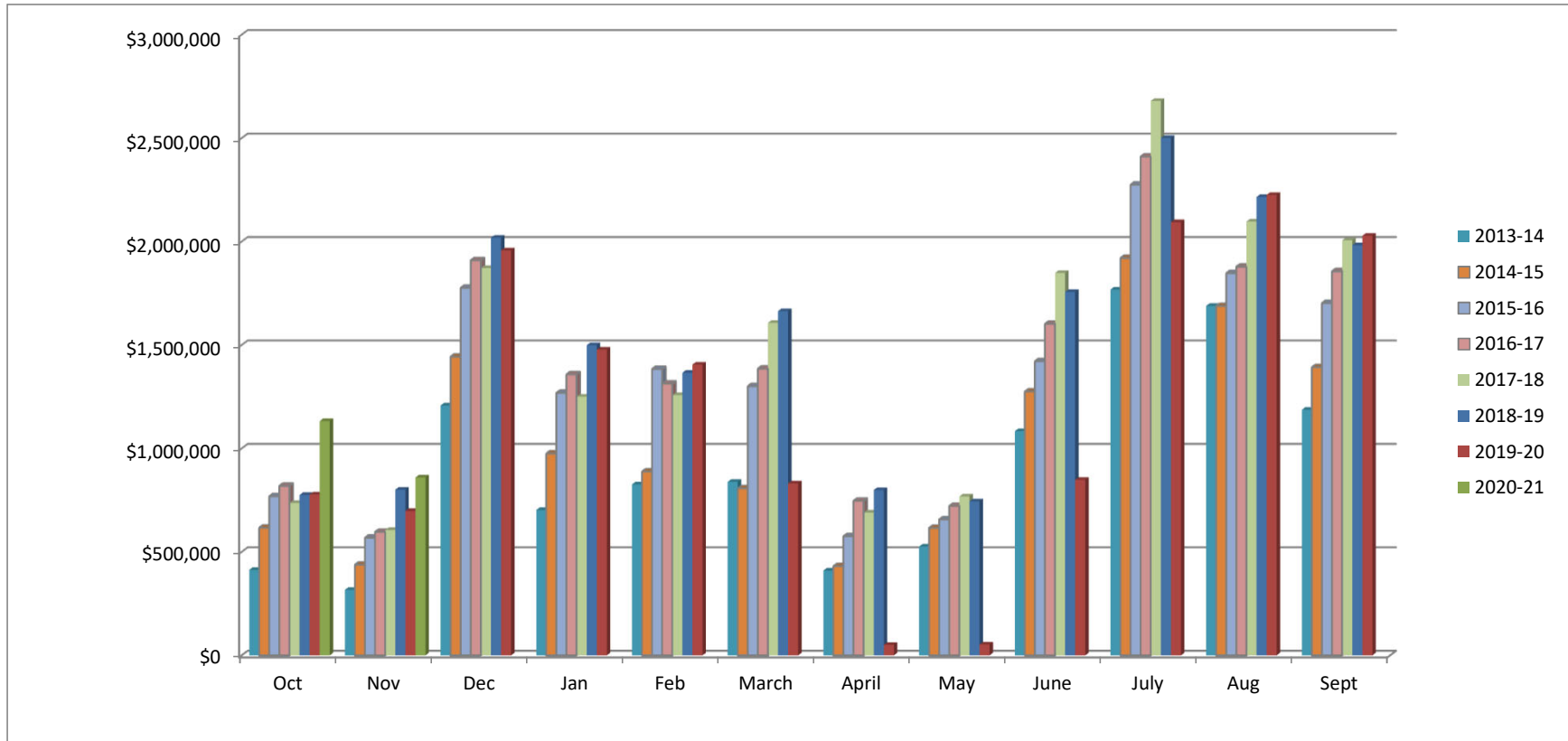
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of November 2020

		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
<b>Units 1-15</b>	<b>2020</b>	\$437,026	\$313,110	10170	3201	31%	\$137
	<b>2019</b>	\$260,960	\$146,566	9540	1725	18%	\$151
	<b>Variance</b>	\$176,066	\$166,544	630	1476	13%	(\$15)
<b>Units 16-30</b>	<b>2020</b>	\$488,377	\$249,203	27930	2322	8%	\$210
	<b>2019</b>	\$463,532	\$217,736	26880	2562	10%	\$181
	<b>Variance</b>	\$24,845	\$31,467	1050	(240)	-1%	\$29
<b>Units 31-50</b>	<b>2020</b>	\$300,839	\$290,419	17790	2574	14%	\$117
	<b>2019</b>	\$324,616	\$295,446	16680	3202	19%	\$101
	<b>Variance</b>	(\$23,777)	(\$5,027)	1110	(628)	-5%	\$15
<b>Units 51-75</b>	<b>2020</b>	\$746,209	\$746,209	25740	7271	28%	\$103
	<b>2019</b>	\$630,477	\$630,477	25560	7151	28%	\$88
	<b>Variance</b>	\$115,732	\$115,732	180	120	0%	\$14
<b>Units 76-125</b>	<b>2020</b>	\$1,151,773	\$1,100,773	26160	5784	22%	\$199
	<b>2019</b>	\$985,305	\$962,505	24210	6354	26%	\$155
	<b>Variance</b>	\$166,468	\$138,268	1950	(570)	-4%	\$44
<b>Units 126+</b>	<b>2020</b>	\$2,429,968	\$2,429,968	71910	17540	24%	\$139
	<b>2019</b>	\$2,187,328	\$2,187,328	71910	15944	22%	\$137
	<b>Variance</b>	\$242,640	\$242,640	0	1596	2%	\$1
<b>Total All Unit Sizes</b>	<b>2020</b>	\$5,554,192	\$5,129,682	179700	38692	22%	\$144
	<b>2019</b>	\$4,852,218	\$4,440,058	174780	36938	21%	\$131
	<b>Variance</b>	\$701,974	\$689,624	4920	1754	0%	\$12

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581	\$2,215,538	\$1,982,001	\$18,120,867
2019-20	\$777,723	\$697,767	\$1,957,152	\$1,477,661	\$1,405,341	\$831,099	\$50,505	\$52,005	\$848,492	\$2,093,731	\$2,225,507	\$2,028,040	\$14,445,021
2020-21	\$1,132,573	\$859,659											\$1,992,232



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658	67,046	85,023	82,754	69,244	714,935
2019-20	50,619	36,938	52,338	57,754	53,535	25,684	1,738	3,571	36,328	69,277	71,988	55,306	515,076
2020-21	56,518	38,692											95,210

