

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in March 2021 for the Month of February 2021

Monthly Activity:	Collected in This Month 2021	Collected in This Month 2020	Month Variance	% Change
Motels	\$333,261	\$218,554	\$114,707	52.5%
Delinquent Motel Payments	\$4,070	\$2,823	\$1,247	44.2%
Property Management VHR	\$243,839	\$221,207	\$22,632	10.2%
Individual Property Owners (VHR)	\$16,241	\$22,352	(\$6,111)	-27.3%
Shared VHRs	\$0	\$611	(\$611)	-100.0%
Campground	\$0	\$1,853	(\$1,853)	-100.0%
Promotion 2%	\$199,137	\$155,800	\$43,337	27.8%
TOT Totals	<u>\$796,548</u>	<u>\$623,199</u>	<u>\$173,348</u>	<u>27.8%</u>
Total General Fund TOT	<u>\$796,548</u>	<u>\$623,199</u>	<u>\$173,348</u>	<u>27.8%</u>
City Redevelopment TOT	\$199,137	\$155,800	\$43,337	27.8%
Redevelopment Area TOT	<u>\$660,195</u>	<u>\$626,342</u>	<u>\$33,853</u>	<u>5.4%</u>
Total General Fund Monthly Collections	<u>\$1,655,880</u>	<u>\$1,405,341</u>	<u>\$250,538</u>	<u>17.8%</u>
Restricted Measure P TOT 2%	<u>\$316,618</u>	<u>\$263,270</u>	<u>\$53,348</u>	<u>20.3%</u>

Fiscal Year-to-Date:	2020/2021	2019/2020	Fiscal Year Variance	% Change
Motels	\$1,128,426	\$1,034,313	\$94,113	9.1%
Delinquent Motel Payments	\$15,770	\$20,143	(\$4,373)	-21.7%
Property Management VHR	\$804,846	\$870,529	(\$65,683)	-7.5%
Individual Property Owners	\$216,732	\$244,454	(\$27,722)	-11.3%
Shared VHRs	\$17,909	\$23,329	(\$5,420)	-23.2%
Campground	\$63	\$13,090	(\$13,027)	-99.5%
Promotion 2%	\$727,915	\$735,286	(\$7,371)	-1.0%
TOT Totals	<u>\$2,911,661</u>	<u>\$2,941,144</u>	<u>(\$29,483)</u>	<u>-1.0%</u>
Total General Fund TOT	<u>\$2,911,661</u>	<u>\$2,941,144</u>	<u>(\$29,483)</u>	<u>-1.0%</u>
City Redevelopment TOT	\$727,915	\$735,286	(\$7,371)	-1.0%
Redevelopment Area TOT	<u>\$2,001,824</u>	<u>\$2,639,212</u>	<u>(\$637,388)</u>	<u>-24.2%</u>
Total to Date General Fund Collections	<u>\$5,641,400</u>	<u>\$6,315,643</u>	<u>(\$674,242)</u>	<u>-10.7%</u>
Motel and VHR TOT Audit Collections	\$129,716			
Total TOT Collections	<u>\$5,771,116</u>			
Restricted Measure P TOT 2%	<u>\$1,077,880</u>	<u>\$1,192,383</u>	<u>(\$114,503)</u>	<u>-9.6%</u>

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of February 2021

		<i>Receipts</i>	<i>Taxable Rents</i>	<b>Total Room</b>	<b>Room Nights</b>	<b>Occupancy</b>	<b>Average</b>
		<b>Gross Rentals</b>	<b>Net Rentals</b>				
		<b>Reported</b>	<b>Reported</b>				
<b>Zone 1</b>	<b>2021</b>	\$8,434,717	\$8,300,311	96740	43712	45%	\$193
	<b>2020</b>	\$7,216,264	\$7,073,789	100369	38136	38%	\$189
	<b>Variance</b>	\$1,218,453	\$1,226,522	(3629)	5576	7%	\$3
<b>Zone 2</b>	<b>2021</b>	\$1,450,239	\$1,306,333	32788	8568	26%	\$169
	<b>2020</b>	\$1,130,174	\$1,022,609	34800	8343	24%	\$135
	<b>Variance</b>	\$320,065	\$283,724	(2012)	225	2%	\$34
<b>Zone 3</b>	<b>2021</b>	\$831,575	\$802,345	14896	4645	31%	\$179
	<b>2020</b>	\$510,270	\$482,900	15428	4207	27%	\$121
	<b>Variance</b>	\$321,305	\$319,445	(532)	438	4%	\$58
<b>Zone 4</b>	<b>2021</b>	\$320,415	\$221,410	11648	2955	25%	\$108
	<b>2020</b>	\$241,532	\$148,542	11455	2024	18%	\$119
	<b>Variance</b>	\$78,883	\$72,868	193	931	8%	(\$11)
<b>Zone 5</b>	<b>2021</b>	\$212,056	\$155,434	8820	1037	12%	\$204
	<b>2020</b>	\$161,717	\$100,517	8120	825	10%	\$196
	<b>Variance</b>	\$50,339	\$54,917	700	212	2%	\$8
<b>Total All Zones</b>	<b>2021</b>	\$11,249,003	\$10,785,834	164892	60917	37%	\$185
	<b>2020</b>	\$9,259,957	\$8,828,357	170172	53535	31%	\$173
	<b>Variance</b>	\$1,989,046	\$1,957,477	(5280)	7382	5%	\$12

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				<b>Occupancy</b>	<b>Average</b>
	<b>Net Rentals</b>	<b>Total Units</b>	<b>Total Units</b>	<b>Percentage</b>		
	<b>Reported</b>	<b>Available</b>	<b>Rented</b>			
<b>2021</b>	\$4,429,199	19992	10520	53%	\$421	
<b>2020</b>	\$4,004,408	25288	10055	40%	\$398	
<b>Variance</b>	\$424,791	(5296)	465	13%	\$22	

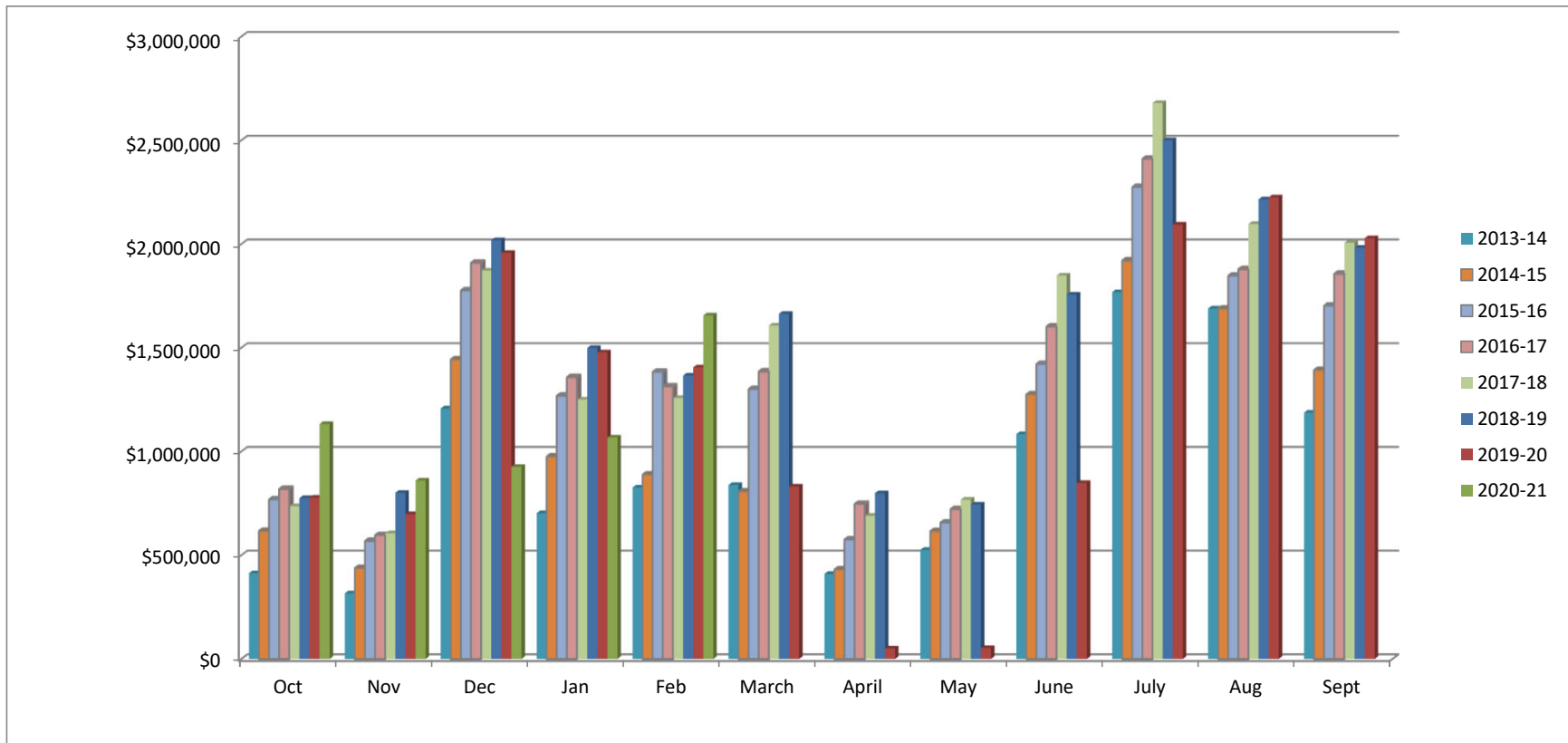
## City of South Lake Tahoe

### Room Rentals By Unit Size Month of February 2021

		<i>Receipts</i>	<i>Taxable rents</i>				<i>Average</i>
		Gross Rentals Reported	Net Rentals Reported				Total Rooms Nights Available
<b>Units 1-15</b>	<b>2021</b>	\$739,691	\$613,632	9884	5135	52%	\$144
	<b>2020</b>	\$427,313	\$321,158	9802	2716	28%	\$157
	<b>Variance</b>	\$312,378	\$292,474	82	2419	24%	(\$13)
<b>Units 16-30</b>	<b>2021</b>	\$873,712	\$605,594	26516	4058	15%	\$215
	<b>2020</b>	\$736,538	\$480,503	26622	3816	14%	\$193
	<b>Variance</b>	\$137,174	\$125,091	(106)	242	1%	\$22
<b>Units 31-50</b>	<b>2021</b>	\$825,586	\$759,766	15708	4780	30%	\$173
	<b>2020</b>	\$581,731	\$552,621	16124	4321	27%	\$135
	<b>Variance</b>	\$243,855	\$207,145	(416)	459	4%	\$38
<b>Units 51-75</b>	<b>2021</b>	\$1,650,464	\$1,647,291	24024	10654	44%	\$155
	<b>2020</b>	\$1,242,350	\$1,242,350	24708	9988	40%	\$124
	<b>Variance</b>	\$408,114	\$404,941	(684)	666	4%	\$31
<b>Units 76-125</b>	<b>2021</b>	\$2,090,023	\$2,090,023	21644	9156	42%	\$228
	<b>2020</b>	\$1,697,216	\$1,656,916	23403	8738	37%	\$194
	<b>Variance</b>	\$392,807	\$433,107	(1759)	418	5%	\$34
<b>Units 126+</b>	<b>2021</b>	\$5,069,528	\$5,069,528	67116	27134	40%	\$187
	<b>2020</b>	\$4,574,809	\$4,574,809	69513	23956	34%	\$191
	<b>Variance</b>	\$494,719	\$494,719	(2397)	3178	6%	(\$4)
<b>Total All Unit Sizes</b>	<b>2021</b>	\$11,249,003	\$10,785,834	164892	60917	37%	\$185
	<b>2020</b>	\$9,259,957	\$8,828,357	170172	53535	31%	\$173
	<b>Variance</b>	\$1,989,046	\$1,957,477	(5280)	7382	5%	\$12

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Jan</b>	<b>Feb</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug</b>	<b>Sept</b>	<b>Year to Date Total</b>
2013-14	\$413,240	\$316,321	\$1,207,678	\$702,471	\$826,225	\$838,573	\$409,738	\$525,592	\$1,083,420	\$1,768,106	\$1,689,276	\$1,187,000	\$10,967,640
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581	\$2,215,538	\$1,982,001	\$18,120,867
2019-20	\$777,723	\$697,767	\$1,957,152	\$1,477,661	\$1,405,341	\$831,099	\$50,505	\$52,005	\$848,492	\$2,093,731	\$2,225,507	\$2,028,040	\$14,445,021
2020-21	\$1,132,573	\$859,659	\$926,018	\$1,067,270	\$1,655,880								\$5,641,400



## City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2013-14	33,894	22,228	41,156	32,355	40,951	40,994	31,015	37,413	54,548	76,667	69,787	49,168	530,176
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658	67,046	85,023	82,754	69,244	714,935
2019-20	50,619	36,938	52,338	57,754	53,535	25,684	1,738	3,571	36,328	69,277	71,988	55,306	515,076
2020-21	56,518	38,692	27,451	45,181	60,917								228,759

