

City of South Lake Tahoe Transient Occupancy Tax Report

Revenue Collected in November 2021 for the Month of October 2021

Monthly Activity:	Collected in This Month 2021	Collected in This Month 2020	Month Variance	% Change
Motels	\$185,017	\$274,111	(\$89,095)	-32.5%
Delinquent Motel Payments	\$2,420	\$4,320	(\$1,900)	-44.0%
Property Management VHR	\$51,607	\$148,756	(\$97,149)	-65.3%
Individual Property Owners (VHR)	\$4,241	\$6,208	(\$1,967)	-31.7%
Shared VHRs	\$0	\$28	(\$28)	-100.0%
Campground	\$0	\$63	(\$63)	-100.0%
Promotion 2%	\$81,095	\$144,495	(\$63,400)	-43.9%
TOT Totals	\$324,379	\$577,980	(\$253,602)	-43.9%
Total General Fund TOT	\$324,379	\$577,980	(\$253,602)	-43.9%
City Redevelopment TOT	\$81,095	\$144,495	(\$63,400)	-43.9%
Redevelopment Area TOT	\$339,430	\$410,098	(\$70,668)	-17.2%
Total General Fund Monthly Collections	\$744,904	\$1,132,573	(\$387,670)	-34.2%
Restricted Measure P TOT 2%	\$139,084	\$216,382	(\$77,298)	-35.7%

Fiscal Year-to-Date:	2021/2022	2020/2021	Fiscal Year Variance	% Change
Motels	\$185,017	\$274,111	(\$89,095)	-32.5%
Delinquent Motel Payments	\$2,420	\$4,320	(\$1,900)	-44.0%
Property Management VHR	\$51,607	\$148,756	(\$97,149)	-65.3%
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Redevelopment Area TOT	\$339,430	\$410,098	(\$70,668)	-17.2%
Total to Date General Fund Collections	\$744,904	\$1,132,573	(\$387,669)	-34.2%
Motel and VHR TOT Audit Collections	\$1,198			
Total TOT Collections	\$746,102			
Restricted Measure P TOT 2%	\$139,084	\$143,281	(\$4,197)	-2.9%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

City of South Lake Tahoe

Room Rentals By Zone Month of October 2021

		<i>Receipts</i>	<i>Taxable Rents</i>				<i>Average</i>
		Gross Rentals Reported	Net Rentals Reported				Total Room Nights Available
Zone 1	2021	\$4,274,641	\$4,166,843	118451	40279	34%	\$106
	2020	\$5,762,496	\$5,634,750	107105	39267	37%	\$147
	Variance	(\$1,487,855)	(\$1,467,907)	11346	1012	-3%	(\$42)
Zone 2	2021	\$1,095,205	\$943,884	37293	8924	24%	\$123
	2020	\$1,180,438	\$1,039,634	39215	8560	22%	\$138
	Variance	(\$85,233)	(\$95,750)	(1922)	364	2%	(\$15)
Zone 3	2021	\$518,446	\$488,033	15686	2933	19%	\$177
	2020	\$900,875	\$872,080	16492	4958	30%	\$182
	Variance	(\$382,429)	(\$384,047)	(806)	(2025)	-11%	(\$5)
Zone 4	2021	\$211,979	\$153,703	11997	2125	18%	\$100
	2020	\$257,305	\$159,687	12865	2520	20%	\$102
	Variance	(\$45,326)	(\$5,984)	(868)	(395)	-2%	(\$2)
Zone 5	2021	\$144,516	\$102,695	7502	1024	14%	\$141
	2020	\$157,986	\$142,341	8587	1213	14%	\$130
	Variance	(\$13,470)	(\$39,646)	(1085)	(189)	0%	\$11
Total All Zones	2021	\$6,244,788	\$5,855,159	190929	55285	29%	\$113
	2020	\$8,259,100	\$7,848,491	184264	56518	31%	\$146
	Variance	(\$2,014,312)	(\$1,993,332)	6665	(1233)	-2%	(\$33)

Zone Descriptions:

- Zone 1 Stateline Area
- Zone 2 Ski Run, Heavenly and Bijou Areas
- Zone 3 Al Tahoe Area
- Zone 4 Sierra Tract, East Y Area
- Zone 5 West Y and Emerald Bay Road Areas

Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				<i>Average</i>
	Net Rentals Reported				Total Units Available
2021	\$949,410	10571	3067	29%	\$310
2020	\$2,695,993	24676	8259	33%	\$326
Variance	(\$1,746,583)	(14105)	(5192)	-4%	(\$17)

City of South Lake Tahoe

Room Rentals By Unit Size Month of October 2021

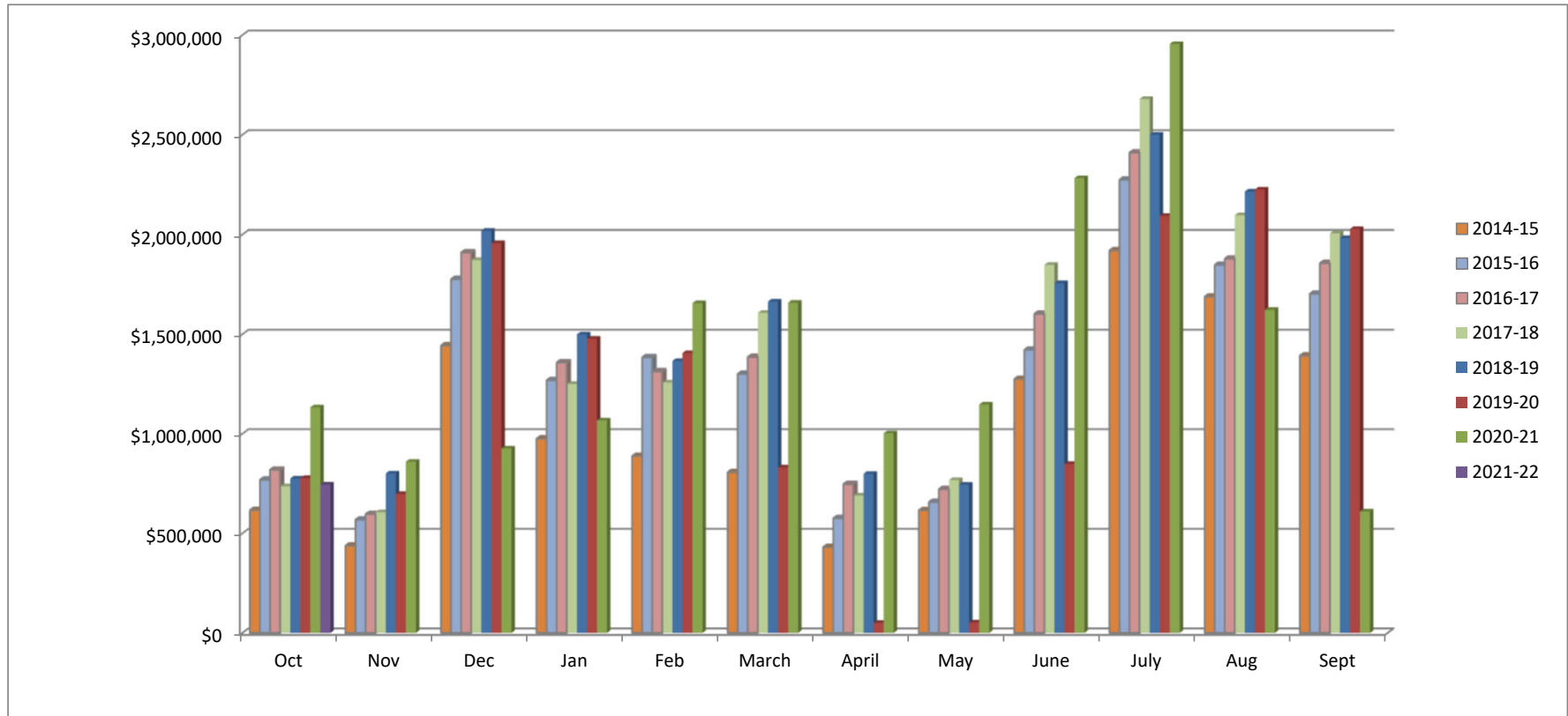
		<i>Receipts</i>	<i>Taxable rents</i>	Total Rooms Nights Available	Room Nights Rented	Occupancy Percentage	Average Room Price
		Gross Rentals Reported	Net Rentals Reported				
Units 1-15	2021	\$373,839	\$273,125	9362	2047	22%	\$183
	2020	\$521,542	\$404,939	10509	3989	38%	\$131
	Variance	(\$147,703)	(\$131,814)	(1147)	(1942)	-16%	\$52
Units 16-30	2021	\$543,882	\$325,133	26009	3372	13%	\$161
	2020	\$758,557	\$525,493	28582	4512	16%	\$168
	Variance	(\$214,675)	(\$200,360)	(2573)	(1140)	-3%	(\$7)
Units 31-50	2021	\$437,836	\$367,669	18383	3219	18%	\$136
	2020	\$622,070	\$611,650	17236	4766	28%	\$131
	Variance	(\$184,234)	(\$243,981)	1147	(1547)	-10%	\$5
Units 51-75	2021	\$667,616	\$667,616	21421	6400	30%	\$104
	2020	\$1,238,258	\$1,228,454	26598	10770	40%	\$115
	Variance	(\$570,642)	(\$560,838)	(5177)	(4370)	-11%	(\$11)
Units 76-125	2021	\$1,127,287	\$1,127,287	23963	6963	29%	\$162
	2020	\$1,810,728	\$1,770,428	27032	8902	33%	\$203
	Variance	(\$683,441)	(\$643,141)	(3069)	(1939)	-4%	(\$42)
Units 126+	2021	\$3,094,329	\$3,094,329	91791	33284	36%	\$93
	2020	\$3,307,943	\$3,307,527	74307	23579	32%	\$140
	Variance	(\$213,614)	(\$213,198)	17484	9705	5%	(\$47)
Total All Unit Sizes	2021	\$6,244,788	\$5,855,159	190929	55285	29%	\$113
	2020	\$8,259,100	\$7,848,491	184264	56518	31%	\$146
	Variance	(\$2,014,312)	(\$1,993,332)	6665	(1233)	-2%	(\$33)

Note: Average Room Price based on Gross receipts historically without regard to exemptions.

Note: Occupancy Rate based on total rooms available historically without regard to exemptions.

**City of South Lake Tahoe
TOT Collected
(Excluding audit collections and 2% Measure P TOT)**

	Oct	Nov	Dec	Jan	Feb	March	April	May	June	July	Aug	Sept	Year to Date Total
2014-15	\$616,901	\$438,053	\$1,443,697	\$975,930	\$888,351	\$807,169	\$431,120	\$615,934	\$1,275,041	\$1,920,591	\$1,688,228	\$1,392,562	\$12,493,577
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581	\$2,215,538	\$1,982,001	\$18,120,867
2019-20	\$777,723	\$697,767	\$1,957,152	\$1,477,661	\$1,405,341	\$831,099	\$50,505	\$52,005	\$848,492	\$2,093,731	\$2,225,507	\$2,028,040	\$14,445,021
2020-21 ⁽¹⁾	\$1,132,573	\$859,659	\$926,018	\$1,067,270	\$1,655,880	\$1,658,124	\$1,002,577	\$1,147,012	\$2,282,645	\$2,954,981	\$1,622,378	\$610,015	\$16,919,134
2021-22	\$744,904												\$744,904



⁽¹⁾ August and September 2021 reflect loss of TOT due to Caldor fire.

City of South Lake Tahoe Rooms Rented

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2014-15	43,162	28,676	48,200	45,142	38,962	36,820	31,934	42,741	59,041	75,745	70,026	59,448	579,897
2015-16	51,945	36,173	56,669	57,800	56,716	51,247	37,868	41,535	63,855	84,039	76,476	65,463	679,786
2016-17	52,485	35,490	55,715	57,917	51,771	55,719	47,012	43,964	66,485	87,416	74,401	67,608	695,983
2017-18	50,057	35,157	49,640	50,056	51,774	61,383	41,315	45,832	69,390	89,070	78,397	71,955	694,026
2018-19	51,115	43,850	57,807	60,319	51,675	57,424	47,020	41,658	67,046	85,023	82,754	69,244	714,935
2019-20	50,619	36,938	52,338	57,754	53,535	25,684	1,738	3,571	36,328	69,277	71,988	55,306	515,076
2020-21	56,518	38,692	27,451	45,181	60,917	52,912	47,625	54,890	72,032	80,244	50,100	25,008	611,570
2021-22	55,285												55,285

