

## City of South Lake Tahoe Transient Occupancy Tax Report

### Revenue Collected in November 2022 for the Month of October 2022

Monthly Activity:	Collected in This Month 2022	Collected in This Month 2021	Month Variance	% Change
Motels	\$257,123	\$185,017	\$72,106	39.0%
Delinquent Motel Payments	\$142	\$2,420	(\$2,278)	-94.1%
Property Management VHR	\$55,997	\$51,607	\$4,390	8.5%
Individual Property Owners (VHR)	\$214	\$4,241	(\$4,027)	-94.9%
Shared VHRs	\$460	\$0	\$460	100.0%
Campground	\$58	\$0	\$58	100.0%
Promotion 2%	\$104,859	\$81,095	\$23,764	29.3%
TOT Totals	\$418,853	\$324,380	\$94,473	29.1%
Total General Fund TOT	\$418,853	\$324,380	\$94,473	29.1%
City Redevelopment TOT	\$104,859	\$81,095	\$23,764	29.3%
Redevelopment Area TOT	\$447,441	\$339,430	\$108,011	31.8%
Total General Fund Monthly Collections	\$971,153	\$744,904	\$226,248	30.4%
Restricted Measure P TOT 2%	\$177,429	\$139,084	\$38,345	27.6%

Fiscal Year-to-Date:	2022/2023	2021/2022	Fiscal Year Variance	% Change
Motels	\$257,123	\$185,017	\$72,106	39.0%
Delinquent Motel Payments	\$142	\$2,420	(\$2,278)	-94.1%
Property Management VHR	\$55,997	\$51,607	\$4,390	8.5%
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TOT Totals	\$418,853	\$324,379	\$94,474	29.1%
Total General Fund TOT	\$418,853	\$324,379	\$94,474	29.1%
City Redevelopment TOT	\$104,859	\$81,095	\$23,764	29.3%
Redevelopment Area TOT	\$447,441	\$339,430	\$108,011	31.8%
Total to Date General Fund Collections	\$971,153	\$744,904	\$226,249	30.4%
Motel and VHR TOT Audit Collections	\$8,310			
Total TOT Collections	\$979,463			
Restricted Measure P TOT 2%	\$177,429	\$139,084	\$38,345	27.6%

TOT is collected and recorded as revenue in the General Ledger in the month following the actual motel stay.

Motel and VHR TOT Audit Collections are actual amounts collected. Does not include balances owed but not yet paid.

Restricted Measure P TOT 2% was implemented 1/1/2017.

## City of South Lake Tahoe

### Room Rentals By Zone Month of October 2022

		<i>Receipts</i>	<i>Taxable Rents</i>				<i>Average</i>
		Gross Rentals Reported	Net Rentals Reported				Total Room Nights Available
<b>Zone 1</b>	<b>2022</b>	\$5,867,737	\$5,754,065	108748	33065	30%	\$177
	<b>2021</b>	\$4,274,641	\$4,166,843	118451	40279	34%	\$106
	<b>Variance</b>	\$1,593,096	\$1,587,222	(9703)	(7214)	-4%	\$70
<b>Zone 2</b>	<b>2022</b>	\$1,353,915	\$1,199,009	36177	9462	26%	\$143
	<b>2021</b>	\$1,095,205	\$943,884	37293	8924	24%	\$123
	<b>Variance</b>	\$258,710	\$255,125	(1116)	538	2%	\$20
<b>Zone 3</b>	<b>2022</b>	\$737,248	\$690,985	16492	3676	22%	\$201
	<b>2021</b>	\$518,446	\$488,033	15686	2933	19%	\$177
	<b>Variance</b>	\$218,802	\$202,952	806	743	4%	\$24
<b>Zone 4</b>	<b>2022</b>	\$201,895	\$125,747	12617	1990	16%	\$101
	<b>2021</b>	\$211,979	\$153,703	11997	2125	18%	\$100
	<b>Variance</b>	(\$10,084)	(\$27,956)	620	(135)	-2%	\$2
<b>Zone 5</b>	<b>2022</b>	\$181,021	\$138,897	7533	1051	14%	\$172
	<b>2021</b>	\$144,516	\$102,695	7502	1024	14%	\$141
	<b>Variance</b>	\$36,505	\$36,202	31	27	0%	\$31
<b>Total All Zones</b>	<b>2022</b>	\$8,341,816	\$7,908,703	181567	49244	27%	\$169
	<b>2021</b>	\$6,244,788	\$5,855,159	190929	55285	29%	\$113
	<b>Variance</b>	\$2,097,028	\$2,053,544	(9362)	(6041)	-2%	\$56

Zone Descriptions:

- Zone 1     Stateline Area
- Zone 2     Ski Run, Heavenly and Bijou Areas
- Zone 3     Al Tahoe Area
- Zone 4     Sierra Tract, East Y Area
- Zone 5     West Y and Emerald Bay Road Areas

### Vacation Home Rentals - Managed by Rental Agents

	<i>Taxable Rents</i>				<i>Average</i>
	Net Rentals Reported				Total Units Available
<b>2022</b>	\$1,030,778	9796	2861	29%	\$360
<b>2021</b>	\$949,410	10571	3067	29%	\$310
<b>Variance</b>	\$81,368	(775)	(206)	0%	\$51

## City of South Lake Tahoe

### Room Rentals By Unit Size Month of October 2022

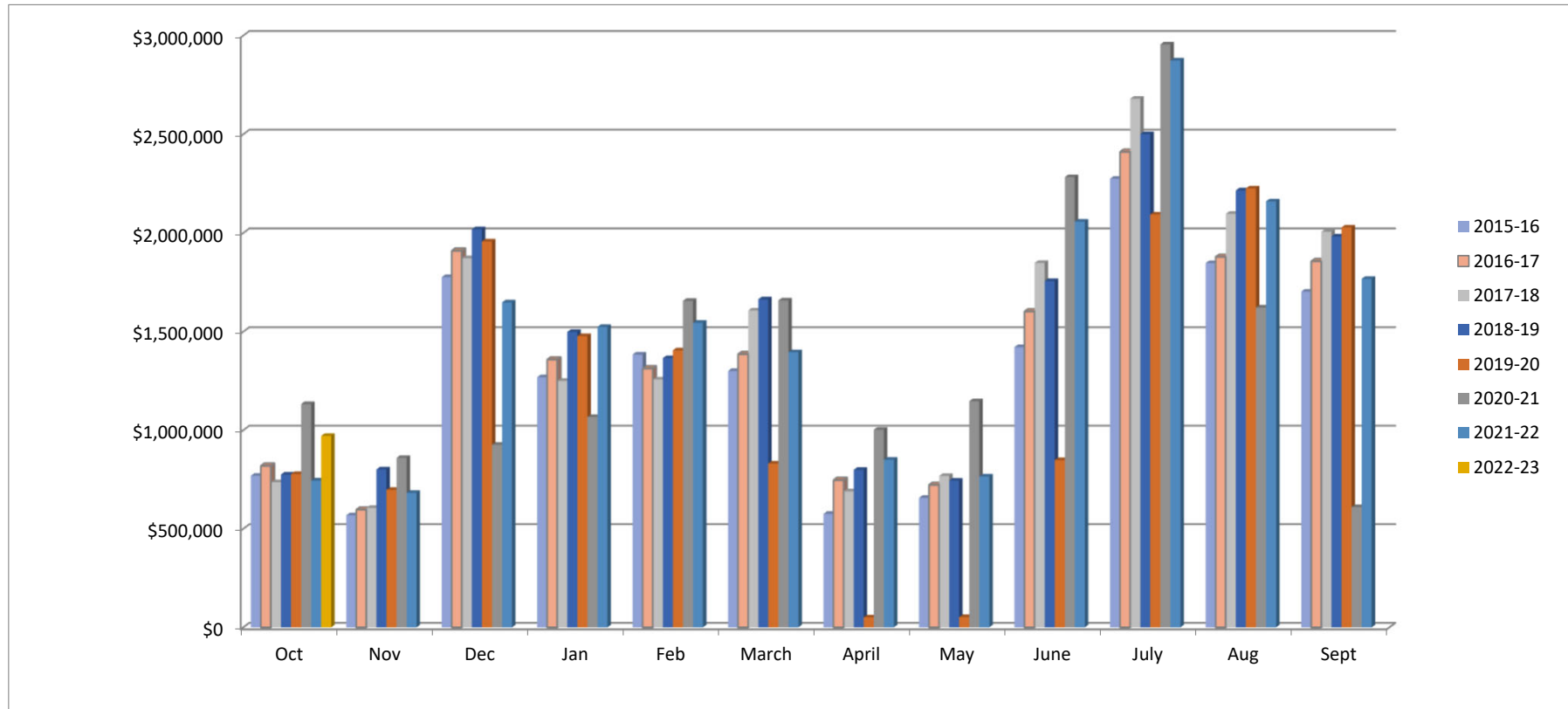
		<i>Receipts</i>	<i>Taxable rents</i>				<i>Average</i>
		Gross Rentals	Net Rentals	Total Rooms	Room Nights	Occupancy	Room
		Reported	Reported	Nights Available	Rented	Percentage	Price
<b>Units 1-15</b>	<b>2022</b>	\$365,344	\$270,411	9641	1903	20%	\$192
	<b>2021</b>	\$373,839	\$273,125	9362	2047	22%	\$183
	<b>Variance</b>	(\$8,495)	(\$2,714)	279	(144)	-2%	\$9
<b>Units 16-30</b>	<b>2022</b>	\$726,375	\$459,135	27807	3731	13%	\$195
	<b>2021</b>	\$543,882	\$325,133	26009	3372	13%	\$161
	<b>Variance</b>	\$182,493	\$134,002	1798	359	0%	\$33
<b>Units 31-50</b>	<b>2022</b>	\$491,230	\$421,101	18166	2894	16%	\$170
	<b>2021</b>	\$437,836	\$367,669	18383	3219	18%	\$136
	<b>Variance</b>	\$53,394	\$53,432	(217)	(325)	-2%	\$34
<b>Units 51-75</b>	<b>2022</b>	\$666,791	\$666,791	19623	5756	29%	\$116
	<b>2021</b>	\$667,616	\$667,616	21421	6400	30%	\$104
	<b>Variance</b>	(\$825)	(\$825)	(1798)	(644)	-1%	\$12
<b>Units 76-125</b>	<b>2022</b>	\$2,298,912	\$2,298,102	26939	11687	43%	\$197
	<b>2021</b>	\$1,127,287	\$1,127,287	23963	6963	29%	\$162
	<b>Variance</b>	\$1,171,625	\$1,170,815	2976	4724	14%	\$35
<b>Units 126+</b>	<b>2022</b>	\$3,793,164	\$3,793,164	79391	23273	29%	\$163
	<b>2021</b>	\$3,094,329	\$3,094,329	91791	33284	36%	\$93
	<b>Variance</b>	\$698,835	\$698,835	(12400)	(10011)	-7%	\$70
<b>Total All Unit Sizes</b>	<b>2022</b>	\$8,341,816	\$7,908,703	181567	49244	27%	\$169
	<b>2021</b>	\$6,244,788	\$5,855,159	190929	55285	29%	\$113
	<b>Variance</b>	\$2,097,028	\$2,053,544	(9362)	(6041)	-2%	\$56

Note: Average Room Price based on Gross receipts historically without regard to exemptions.

Note: Occupancy Rate based on total rooms available historically without regard to exemptions.

**City of South Lake Tahoe  
TOT Collected  
(Excluding audit collections and 2% Measure P TOT)**

	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>	<i>Jan</i>	<i>Feb</i>	<i>March</i>	<i>April</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Year to Date Total</i>
2015-16	\$768,980	\$568,608	\$1,776,411	\$1,268,767	\$1,384,083	\$1,300,922	\$575,701	\$656,965	\$1,421,739	\$2,274,978	\$1,847,480	\$1,702,865	\$15,547,498
2016-17	\$819,179	\$596,552	\$1,909,793	\$1,358,224	\$1,313,140	\$1,385,566	\$747,178	\$722,225	\$1,602,262	\$2,410,778	\$1,878,524	\$1,856,492	\$16,599,915
2017-18	\$736,201	\$605,917	\$1,872,165	\$1,250,476	\$1,257,575	\$1,607,302	\$690,142	\$767,936	\$1,848,099	\$2,679,628	\$2,096,826	\$2,006,207	\$17,418,476
2018-19	\$775,191	\$800,725	\$2,018,756	\$1,498,862	\$1,365,859	\$1,663,775	\$798,914	\$744,356	\$1,756,308	\$2,500,581	\$2,215,538	\$1,982,001	\$18,120,867
2019-20	\$777,723	\$697,767	\$1,957,152	\$1,477,661	\$1,405,341	\$831,099	\$50,505	\$52,005	\$848,492	\$2,093,731	\$2,225,507	\$2,028,040	\$14,445,021
2020-21 <sup>(1)</sup>	\$1,132,573	\$859,659	\$926,018	\$1,067,270	\$1,655,880	\$1,658,124	\$1,002,577	\$1,147,012	\$2,282,645	\$2,954,981	\$1,622,378	\$610,015	\$16,919,134
2021-22	\$744,904	\$682,418	\$1,648,150	\$1,523,962	\$1,544,779	\$1,395,891	\$850,600	\$765,036	\$2,057,621	\$2,873,533	\$2,159,963	\$1,767,449	\$18,014,305
2022-23	\$971,153												\$971,153



<sup>(1)</sup> August and September 2021 reflect loss of TOT due to Caldor fire.

